Tender Specifications

Services procurement contract TZA22003-10003

« Gender Transformative and Climate Responsive Labour Market Analysis » for “WEZESHA BINTI” Intervention
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1 General provisions

1.1 Derogations from the General Implementing Rules

Chapter ‘Specific contractual and administrative conditions’ of these Tender Specifications (CSC/Cahier Spécial des Charges) holds the specific administrative and contractual provisions that apply to this public procurement contract as a derogation of the Royal Decree of 14.01.2013 or as a complement or an elaboration thereof.

These Tender Specifications derogate from Article 26 of the General Implementing Rules – GIR (Royal Decree of 14.01.2013).

1.2 Contracting authority

The contracting authority of this public procurement contract is Enabel, the Belgian development agency, public-law company with social purposes, with its registered office at Rue Haute 147, 1000 Brussels in Belgium (enterprise number 0264.814.354, RPM/RPR Brussels). Enabel has the exclusive competence for the execution, in Belgium and abroad, of public service tasks of direct bilateral cooperation with the partner countries. Moreover, it may also perform other development cooperation tasks at the request of public interest organisations, and it can develop its own activities to contribute towards realisation of its objectives.

For this procurement contract, Enabel is represented by Tanzanian Enabel Representation who is mandated to represent Enabel towards third parties.

1.3 Institutional setting of Enabel

The general framework of reference in which Enabel operates is:
- The Belgian Law on Development Cooperation of 19 March 2013;
- The Belgian Law of 21 December 1998 establishing the Belgian Technical Cooperation as a public-law company;
- The Belgian Law of 23 November 2017 changing the name of the Belgian Technical Cooperation and defining the missions and functioning of Enabel, the Belgian development agency, published in the Belgian Official Gazette on 11 December 2017.

The following initiatives are also guiding Enabel in its operations: We mention as main examples:

- In the field of international cooperation: the United Nations Sustainable Development Goals and the Paris Declaration on the harmonisation and alignment of aid;
- In the field of the fight against corruption: the Law of 8 May 2007 approving the United Nations Convention against Corruption, adopted in New York on 31 October 2003, as well as the Law of 10 February 1999 on the Suppression of...
Corruption transposing the Convention on Combating Bribery of Foreign Public Officials in International Business Transactions;

- In the field of Human Rights: the United Nations’ Universal Declaration of Human Rights (1948) as well as the 8 basic conventions of the International Labour Organisation on Freedom of Association (C. n°87), on the Right to Organise and Collective Bargaining (C. n°98), on Forced Labour (C. n°29 and 105), on Equal Remuneration and on Discrimination in Respect of Employment (C. n°100 and 111), on Minimum Age for Admission to Employment (C. n°138), on the Prohibition of the Worst Forms of Child Labour (C. n°182);

- In the field of environmental protection: The Climate Change Framework Convention in Paris, 12 December 2015;

- The first Management Contract concluded between Enabel and the Belgian federal State (approved by the Royal Decree of 17.12.2017, Belgian Official Gazette 22.12.2017) that sets out the rules and the special conditions for the execution of public service tasks by Enabel on behalf of the Belgian State.


### 1.4 Rules governing the procurement contract

- The following, among other things, applies to this public procurement contract:
  - The Law of 17 June 2016 on public procurement contracts;
  - The Law of 17 June 2013 on justifications, notification and legal remedies for public procurement contracts and certain procurement contracts for works, supplies and services;
  - The Royal Decree of 18 April 2017 on the award of public procurement contracts in the classic sectors;
  - Royal Decree of 14 January 2013 establishing the General Implementing Rules for public procurement contracts and for concessions for public works;
  - Circulars of the Prime Minister with regards to public procurement contracts.

- All Belgian regulations on public procurement contracts can be consulted on www.publicprocurement.be.

- Enabel’s Policy regarding sexual exploitation and abuse – June 2019;

- Enabel’s Policy regarding fraud and corruption risk management – June 2019;

- Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data (General Data Protection Regulation – ‘GDPR’), and repealing Directive 95/46/EC.

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5 Belgian Official Gazette 14 July 2016.
6 Belgian Official Gazette of 21 June 2013.
8 Belgian Official Gazette 27 June 2017.
• Law of 30 July 2018 on the protection of natural persons with regard to the processing of personal data. 

All Belgian regulations on public contracts can be consulted on www.publicprocurement.be; Enabel’s Code of Conduct and the policies mentioned above can be consulted on Enabel’s website via https://www.enabel.be/content/integrity-desk.

1.5 Definitions

The following definitions apply to this procurement contract:

The tenderer: An economic operator submitting a tender;

The contractor/service provider: The tenderer to whom the procurement contract is awarded;

The contracting authority: Enabel, represented by the Resident Representative of Enabel in Senegal;

The tender: Commitment of the tenderer to perform the procurement contract under the conditions that he has submitted;

Days: In the absence of any indication in this regard in the Tender Specifications and the applicable regulations, all days should be interpreted as calendar days;

Procurement documents: Tender Specifications including the annexes and the documents they refer to;

Technical specifications: A specification in a document defining the characteristics of a product or a service, such as the quality levels, the environmental and climate performance levels, the design for all needs, including accessibility for people with disabilities, and the evaluation of conformity, of product performance, of the use of the product, safety or dimensions, as well as requirements applicable to the product as regards the name by which it is sold, terminology, symbols, testing and test methods, packaging, marking or labelling, instructions for use, the production processes and methods at every stage in the life cycle of the supply or service, as well as the evaluation and conformity procedures;

Variant: An alternative method for the design or the performance that is introduced either at the demand of the contracting authority, or at the initiative of the tenderer;

Option: A minor and not strictly necessary element for the performance of the procurement contract, which is introduced either at the demand of the contracting authority, or at the initiative of the tenderer;

Inventory: The procurement document which splits up the performance in different items and specifies the quantity or the method to determine the price for each of them;

General Implementing Rules (GIR): Rules laid down in the Royal Decree of 14.01.2013 establishing the General Implementing Rules for public procurement contracts and for concessions for public works;

The Tender Specifications (Cahier spécial des charges/CSC): This document and its annexes and the documents it refers to;

Corrupt practices: The offer of a bribe, gift, gratuity or commission to any person as an inducement or reward for performing or refraining from any act relating to the award of
a procurement contract or performance of a procurement contract already concluded with the contracting authority;

**Litigation:** Court action.

**Subcontractor in the meaning of public procurement regulations:** The economic operator proposed by a tenderer or contractor to perform part of the contract. The subcontractor is understood as the economic operator with the capacity which the applicant or tenderer relies upon or to whom he entrusts all or part of his engagements.

**Controller in the meaning of the GDPR:** the natural or legal person, public authority, agency or other body which, alone or jointly with others, determines the purposes and means of the processing of personal data.

**Sub-contractor or processor in the meaning of the GDPR:** a natural or legal person, public authority, agency or other body which processes personal data on behalf of the controller.

**Recipient in the meaning of the GDPR:** a natural or legal person, public authority, agency or another body, to which the personal data are disclosed, whether a third party or not.

**Personal data:** any information relating to an identified or identifiable natural person (‘data subject’); an identifiable natural person is one who can be identified, directly or indirectly, in particular by reference to an identifier such as a name, an identification number, location data, an online identifier or to one or more factors specific to the physical, physiological, genetic, mental, economic, cultural or social identity of that natural person.

### 1.6 Processing of personal data by the contracting authority and confidentiality

#### 1.6.1 Processing of personal data by the contracting authority

The contracting authority undertakes to process the personal data that are communicated to it in response to the Call for Tenders with the greatest care, in accordance with legislation on the protection of personal data (General Data Protection Regulation, GDPR). Where the Belgian law of 30 July 2018 on the protection of natural persons with regard to the processing of personal data contains stricter provisions, the contracting authority will act in accordance with said law.

#### 1.6.2 Confidentiality

The tenderer or contractor and Enabel are bound to secrecy vis-à-vis third parties with regards to any confidential information obtained within the framework of this public contract and will only divulge such information to third parties after receiving the prior written consent of the other party. They will disclose this confidential information only among appointed parties involved in the assignment. They guarantee that said appointed parties will be adequately informed of their obligations in respect of the confidential nature of the information and that they shall comply therewith.

**PRIVACY NOTICE OF ENABEL:** Enabel takes your privacy seriously. We undertake to protect and process your personal data with due care, transparently and in strict compliance with privacy protection legislation.
1.7 Deontological obligations

1.7.1. Any failure to comply with one or more of the deontological clauses may lead to the exclusion of the candidate, tenderer or contractor from other public procurement contracts for Enabel.

1.7.2. For the duration of the procurement contract, the contractor and his staff respect human rights and undertake not to go against political, cultural or religious customs of the beneficiary country. The tenderer or contractor is bound to respect fundamental labour standards, which are internationally agreed upon by the International Labour Organisation (ILO), namely the conventions on union freedom and collective bargaining, on the elimination of forced and obligatory labour, on the elimination of employment and professional discrimination and on the abolition of child labour.

1.7.3. In accordance with Enabel’s Policy regarding sexual exploitation and abuse, the contractor and his staff have the duty to behave in an irreproachable manner towards the beneficiaries of the projects and towards the local population in general. They must abstain from any acts that could be considered a form of sexual exploitation or abuse and they must abide by the basic principles and guidelines laid down in this policy.

1.7.4. Any attempt of a candidate or a tenderer to obtain confidential information, to proceed to illicit arrangements with competitors or to influence the evaluation committee or the contracting authority during the investigation, clarification, evaluation and comparison of tenders and candidates procedure will lead to the rejection of the application or the tender.

1.7.5. Moreover, in order to avoid any impression of risk of partiality or connivance in the follow-up and control of the performance of the procurement contract, it is strictly forbidden to the contractor to offer, directly or indirectly, gifts, meals or any other material or immaterial advantage, of whatever value, to agents of the contracting authority who are concerned, directly or indirectly, by the follow-up and/or control of the performance of the procurement contract, regardless of their hierarchical rank.

1.7.6. The contractor of the procurement contract commits to supply, upon the demand of the contracting authority, any supporting documents related to the performance conditions of the contract. The contracting authority will be allowed to proceed to any control, on paperwork or on site, which it considers necessary to collect evidence to support the presumption of unusual commercial expenditure. Depending on the gravity of the facts observed, the contractor having paid unusual commercial expenditure is liable to have its contract cancelled or to be permanently excluded from receiving funds.

1.7.7. In accordance with Enabel’s Policy regarding sexual exploitation and abuse of June 2019 and Enabel’s Policy regarding fraud and corruption risk management complaints relating to issues of integrity (fraud, corruption, etc.) must be sent to the Integrity desk through the https://www.enabelintegrity.be website.

1.8 Applicable law and competent courts

The procurement contract must be performed and interpreted according to Belgian law. The parties commit to sincerely perform their engagements to ensure the good performance of this procurement contract. In case of litigation or divergence of opinion between the
contracting authority and the contractor, the parties will consult each other to find a solution.

If agreement is lacking, the Brussels courts are the only courts competent to resolve the matter.
2 Subject-matter and scope of the procurement contract

2.1 Type of procurement contract
This procurement contract is a services procurement contract.

2.2 Subject-matter of the procurement contract
“Gender Transformative and Climate Responsive Labour Market Analysis” for WEZESHA BINTI Intervention in Tanzania.

2.3 Items
See terms of references to point 5 and Tender Form Price – 6.2

2.4 Term of the procurement contract
The procurement contract starts upon award notification and ends upon acceptance of services.

2.5 Quantity
See terms of references to point 5 and Tender Form Price – 6.2
3 Subject-matter and scope of the procurement contract

3.1 Award procedure


3.2 Semi-official notification

This procurement contract is published on the Enabel website (www.enabel.be). The publication of this tender specifications on the Enabel website constitutes an invitation to submit an offer to anyone who becomes aware of it.

3.3 Information

The awarding of this procurement contract is coordinated by Cédric De Bueger. Throughout this procedure all contacts between the contracting authority and the (prospective) tenderers about this procurement contract will exclusively pass through this service / this person. (Prospective) tenderers are prohibited to contact the contracting authority in any other way with regards to this contract, unless otherwise stipulated in these Tender Specifications.

Until 6 days before the latest date to submit the bid, candidate-tenderers may ask questions about these Tender Specifications and the procurement contract. Questions will be in writing to cedric.debueger@enabel.be + procurement.tza@enabel.be and they will be answered in the order received. The complete overview of questions asked will be available at the address mentioned above.

Until the notification of the award decision no information will be given about the evolution of the procedure.

The tenderer is supposed to submit his tender after reading and taking into account any corrections made to the Tender Specifications that are published on the Enabel website or that are sent to him by e-mail. To do so, when the tenderer has downloaded the Tender Specifications, it is strongly advised that he gives his coordinates to the public procurement administrator mentioned above and requests information on any modifications or additional information.

The tenderer is required to report immediately any gap, error or omission in the procurement documents that precludes him from establishing his price or compare tenders, within ten days at the latest before the deadline for receipt of tenders.

3.4 Tender

3.4.1 Data to be included in the tender

The tenderer must use the tender form provides in section 6. In case he does not use this form, he is fully responsible for the perfect concordance between the documents he has used and the form.

The tender and the annexes to the tender form are drawn up in English.

By submitting a tender, the tenderer automatically renounces to his own general or specific sales conditions, even if these are mentioned in any of the annexes to his tender.

The tenderer clearly designates in his tender which information is confidential and/or
relates to technical or business secrets and may therefore not be divulged by the contracting authority.

3.4.2 Period the tender is valid

The tenderers are bound by their tender for a period of 90 calendar days from the reception deadline date.

The validity of the tender will be negotiated, if the deadline stated above is overrun.

3.4.3 Determination of prices

All prices given in the tender form must obligatorily be quoted in EUROS.

This procurement contract is a lump sum contract, meaning a contract in which a flat rate price covers the whole performance of the contract or each of the items of the inventory.

In accordance with Article 37 of the Royal Decree of 18 April 2017, the contracting authority may for the purpose of verifying the prices carry out an audit of any and all accounting documents and an on-site audit to check the correctness of the indications supplied.

Elements included in the price

The tenderer is to include in his global prices any charges and taxes generally applied to services, with the exception of the value-added tax.

The following are in particular included in the prices:

- The administrative management and secretariat;
- Travel, transportation and insurance;
- Documentation pertaining to the services;
- Delivery of documents or records associated with the performance;
- Training required for operation;
- Where applicable, the measures imposed by occupational safety and worker health legislation;
- Customs and excise duties for equipment and products used.
- Accommodation and any other costs related to the mission.
- The consultant’s accommodation and all his personal expenses.

Enabel shall provide return ticket to Kigoma for the two consultants and transport for the field mission

International consultants, on the other hand, must take into account in their bid the price of travel from home country to Dar es Salaam Tanzania

The tenderer must include in the form price the Unit price for accommodation in Kigoma (Between 8 to 10 days)

3.4.4 Method and deadline for submitting an offer

How to submit tenders?

Without prejudice to any variants, the tenderer may only submit one tender only per procurement contract.

The tenderer must send his offer by Thursday, September 21, 2023, at noon at the latest to the following email addresses procurement.tza@enabel.be + cedric.debueger@enabel.be
3.4.5  Change or withdrawal of a tender that has already been submitted

When a tenderer wants to change or withdraw a tender already sent or submitted this must be done in accordance with the provisions of Articles 43 and 85 of the Royal Decree of 18 April 2017.

To change or withdraw a tender already sent or submitted, a written statement is required, which will be correctly signed by the tenderer or his representative. The subject-matter and the scope of the changes must be indicated in detail. Any withdrawal must be unconditional.

The withdrawal may also be communicated by fax or electronic means, provided that it is confirmed by registered letter deposited at the post office or against acknowledgement of receipt at the latest the day before the tender acceptance deadline.

When the tender is submitted via e-tendering, the tender is modified or withdrawn in accordance with Article 43, §2 of the Royal Decree of 18 April 2017.

Thus, a tender that is modified or withdrawn after the signing of the submission report means that a new submission report, signed in accordance with paragraph 1, must be sent.

The subject-matter and the scope of the changes must be indicated in detail.

The withdrawal must be pure and simple.

When the submission report drawn up following the modifications or withdrawal set out in clause 1 does not bear the signature referred to in paragraph 1, the modification or withdrawal is automatically deemed null and void. This nullity applies only to the modifications or withdrawal, not to the tender itself.

3.5  Selection of tenderers

3.5.1  Exclusion grounds

The mandatory and optional exclusion grounds are given in attachment to these Tender Specifications.

By submitting this tender, the tenderer certifies that he is not in any of the cases of exclusion listed in the Articles 67 to 70 of the Law of 17 June 2016 and the Articles 61 to 64 of the Royal Decree of 18 April 2017.

The contracting authority will verify the exactitude of this Declaration on honour for the tenderer with the best tender.

For that purpose, the contracting authority will ask the tenderer concerned to provide information or documents allowing the contracting authority to verify the tenderer’s personal situation by the fastest means and within the term set by the contracting authority.

The contracting authority will itself ask for information or documents that it can obtain free of charge by digital means from the instances that manage the information or documents.

3.5.2  Selection criteria

Moreover, by means of the documents requested in the ‘Selection file’, the tenderer must prove that he is sufficiently capable, from an economic and financial as well as from a technical point of view, to successfully perform this public procurement contract.

To be selected the tendered must attach the following documents to his offer
1) Turn over

The tenderer includes in his bid the balance sheets certified by an approved accounting office for the last three years which demonstrate the achievement of an average annual turnover of at least 100,000 Euro.

2) References

The tenderer includes in his tender certificates of satisfactory execution for 2 similar services (nature and amount) delivered over the past 3 years. The certificates must be signed by the contracting authorities and must mention the amount and date of the delivered services.

3) Proposed team to tender the contract

The tenderer will join to his bid the CV’s of the consultancy team will comprise a minimum of two consultants (with 1 lead consultant), of which at least 1 local consultant. The team is expected to have the following key qualifications and experience (as a whole):

- University degree in economy/econometrics (with a focus on agricultural value chains) or equivalent by relevant experience (10 years) (minimum 1 consultant, the lead consultant).
- Demonstrated experience in conducting market and/or value chain analysis in Tanzania or the region (at least 3 relevant experiences), preferably from a gender transformative perspective.
- Experience in the domain of gender equality, and more specifically in economic empowerment of women in Tanzania (minimum 1 consultant)
- Experience in the domain of economic inclusion of youth in Tanzania (minimum 1 consultant)
- Experience in sector and value chain analysis
- Experience in project management and partner management
- Experience in report-writing
- Excellent understanding of institutional environment in Tanzania/Kigoma
- Excellent knowledge of the local language and advanced English
- Excellent communication and interpersonal skills

Only tenders from tenderers who meet all the selection criteria above are taken into consideration in order to participate in the comparison of tenders on the basis of the award criteria set out below, subject to the regularity of these tenders

3.6 Possibility of negotiation

Enabel reserves the right to negotiate the content of the offers with the tenderers within the limits authorized by law.

3.7 Award criteria

The tenderer will join to his bid a financial proposition (form 6.2) and a technical proposition of maxim 20 pages where he will explain his methodology to perform the services set out in the Terms of references (section 4).

The contracting authority will choose the regular BAFO that it finds to be most
advantageous, taking account of the following criteria:

- **Price of the services – 40 points**

- **Proposed methodology of the services – 60 points** based on a methodological note of maximum 10 pages
  - The understanding of the terms of reference – 10 points
  - Detailed methodology for implementing the terms of reference – 40 points
  - The planning for the implementation of the tasks – 10 points

### 3.8 Final score

The scores for the award criteria will be added up. The procurement contract will be awarded to the tenderer with the highest final score, after the contracting authority has verified the accuracy of the Declaration on honour of this tenderer and provided the control shows that the Declaration on honour corresponds with reality.

### 3.9 Awarding the procurement contract

Notice though that in accordance with Art. 85 of the Law of 17 June 2016, there is no obligation for the contracting authority to award the procurement contract.

The contracting authority may either decide not to award the procurement contract; either redo the procedure, if necessary, through another award procedure.

The contracting authority maintains the right to award only a certain lot or certain lots.

#### 3.9.1 Concluding the procurement contract

In accordance with Art. 88 of the Royal Decree of 18 April 2017, the procurement contract occurs through the notification to the selected tenderer of the approval of his tender.

Notification is via digital platforms, e-mail or fax and, on the same day, by registered post.

So, the full contract agreement consists of a procurement contract awarded by Enabel to the chosen tenderer in accordance with:

- These Tender Specifications and its annexes;
- The approved BAFO of the contractor and all of its annexes;
- The registered letter of notification of the award decision;
- Any later documents that are accepted and signed by both parties, as appropriate.

In an objective of transparency, Enabel undertakes to publish each year a list of recipients of its contracts. By introducing his tender, the successful tenderer declares that he agrees with the publication of the title of the contract, the nature and object of the contract, its name and location, and the amount of the contract.
4 Special contractual provisions

This chapter of these Tender Specifications holds the specific provisions that apply to this public procurement contract as a derogation of the ‘General Implementing Rules for public procurement contracts and for public works concessions’ of the Royal Decree of 14 January 2013, hereinafter referred to as ‘GIR’, or as a complement or an elaboration thereof. The numbering of the articles below (between brackets) follows the numbering of the GIR articles. Unless indicated, the relevant provisions of the General Implementing Rules (GIR) apply in full.

These Tender Specifications derogate from Article 26 of the GIR.

4.1 Managing official (Art. 11)

The managing official will be designate in the contract award notification.

Once the procurement contract is concluded, the managing official is the main contact point for the service provider. Any correspondence or any questions with regards to the performance of the procurement contract will be addressed to him/her, unless explicitly mentioned otherwise in these Tender Specifications.

The managing official is responsible for the follow-up of the performance of the contract.

The managing official is fully competent for the follow-up of the satisfactory performance of the procurement contract, including issuing service orders, drawing up reports and states of affairs, approving the services, progress reports and reviews. (S)he may order any modifications to the procurement contract with regards to its subject-matter provided that they remain within its scope.

However, the signing of amendments or any other decision or agreement implying derogation from the essential terms and conditions of the procurement contract are not part of the competence of the managing official. For such decisions the contracting authority is represented as stipulated under The contracting authority.

Under no circumstances is the managing official allowed to modify the terms and conditions (e.g. performance deadline) of the contract, even if the financial impact is nil or negative. Any commitment, change or agreement that deviates from the conditions in the Tender Specifications and that has not been notified by the contracting authority, will be considered null and void.

4.2 Subcontractors (Art. 12 to 15)

The fact that the contractor entrusts all or part of his commitments to subcontractors does not relieve him of liability to the contracting authority. The latter does not recognise any contractual relation with third parties.

The contractor remains, in any case, solely liable to the contracting authority.

The service provider commits to having the procurement contract performed by the persons indicated in the tender, except for force majeure. The persons mentioned or their replacements are all deemed to effectively be involved in the performance of the procurement contract. Any replacements must be approved by the contracting authority.

When the contractor uses a subcontractor to carry out specific processing activities on behalf of the contracting authority, the same data protection obligations as those of the contractor are imposed on that subcontractor by contract or any other legal act.
In the same way, the contractor will respect and enforce to his subcontractors, the provisions of Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data (General Data Protection Regulation, GDPR). The contracting authority may conduct an audit of the processing carried out in order to validate compliance with this legislation.

4.3 **Confidentiality (art. 18)**

The knowledge and information gathered by the tenderer under the framework of this public contract is strictly confidential.

Under no circumstances can the information collected, regardless of its origin and nature, be transferred to third parties in any form.

The tenderer is therefore bound by the duty of discretion.

In accordance with Article 18 of the Royal Decree of 14 January 2013 establishing the general rules for public procurement, the tenderer undertakes to consider and process in a strictly confidential manner any information, all facts, any documents and/or any data, whatever their nature and support, which have been communicated to him, in any form and by any means, or to which he has access, directly or indirectly, in the context or on the occasion of this public contract. Confidential information covers, in particular, the very existence of this public contract, without this list being limited.

Therefore, he undertakes to:

- Respect and enforce the strict confidentiality of these elements and to take all necessary precautions in order to preserve their secrecy (these precautions cannot in any case be inferior to those taken by the tenderer for the protection of his own confidential information);

- Consult, use and/or exploit, directly or indirectly, all of the above elements only to the extent strictly necessary to prepare and, if necessary, to carry out this public contract (particularly in accordance with the privacy legislation with respect to personal data processing);

- Not reproduce, distribute, disclose, transmit or otherwise make available to third parties the above elements, in whole or in part, and in any form, unless having obtained prior and written consent of the contracting authority;

- Return, at the first request of the contracting authority, the above elements;

- In general, not disclose directly or indirectly to third parties, whether for advertising or any other reason, the content of this public contract.

4.4 **Protection of personal data**

4.4.1 **Processing of personal data by the contracting authority**

The contracting authority undertakes to process the personal data that are communicated to it in response to the Call for Tenders with the greatest care, in accordance with legislation on the protection of personal data (General Data Protection Regulation, GDPR). Where the Belgian law of 30 July 2018 on the protection of natural persons with regard to the
processing of personal data contains stricter provisions, the contracting authority will act in accordance with said law.

### 4.4.2 PROCESSING OF PERSONAL DATA BY A SUBCONTRACTOR

During contract performance, the contractor may process personal data of the contracting authority exclusively in the name and on behalf of the contracting authority, for the sole purpose of performing the services in accordance with the provisions of the Tender Specifications or in execution of a legal obligation.

For any processing of personal data carried out in connection with this public contract, the contractor is required to comply with Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data (GDPR) and the Belgian law of 30 July 2018 on the protection of natural persons with regard to the processing of personal data.

By simply participating in the contracting process, the tenderer certifies that he will strictly comply with the obligations of the GDPR for any processing of personal data conducted in connection with that public contract.

The personal data that will be processed are confidential. The contractor will therefore limit access to data to the strictly necessary personnel for the performance, management and monitoring of the public contract.

For the performance of the public contract, the contracting authority will determine the purposes and means of processing personal data. In this case, the contracting authority will be responsible for the processing and the contractor will be its processor, within the meaning of Article 28 of the GDPR.

Processing carried out on behalf of a controller must be governed by a contract or other legal act that is binding on the processor with regard to the personal data controller and that sets out that the subcontractor acts only on the instruction of the person in charge of the processing and that the confidentiality and security obligations regarding the processing of personal data are also the responsibility of the subcontractor (Article 28 §3 of the GDPR).

### 4.5 Intellectual property (Art. 19 to 23)

The contracting authority does not acquire the intellectual property rights created, developed or used during performance of the procurement contract.

Without prejudice to clause 1 and unless otherwise stipulated in the procurement documents, when the subject-matter of the procurement contract consists of the creation, manufacture or the development of designs or of logos, the contracting authority acquires the intellectual property thereof, as well as the right to trademark them, to have them registered and to have them protected.

For domain names created under the procurement contract, the contracting authority also acquires the right to register and protect them, unless otherwise stipulated in the procurement documents.

When the contracting authority does not acquire the intellectual property rights, it obtains a patent licence of the results protected by intellectual property law for the exploitation

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modes that are mentioned in the procurement documents.

The contracting authority lists the exploitation modes for which it intends to obtain a licence in the procurement documents.

4.6 Performance bond (Art. 25 to 33)

For this procurement contract a performance bond is required.

The performance bond is set at 5% of the total value, excluding VAT, of procurement. The value thus obtained is rounded up to the nearest 10 euros.

In accordance with the legal and regulatory provisions, the performance bond may be constituted either of cash or of public funds or may take the form of a joint performance bond.

The performance bond may also take the form of a surety bond issued by a credit institution meeting the requirements of the law on the statute and control of credit institutions, or by an insurance company meeting the requirements of the law on control of insurance companies and approved for branch 15 (bonds).

By way of derogation from Article 26 the performance bond may be posted through an establishment that has its registered office in one of the countries of destination of the services. The contracting authority reserves the right to accept or refuse the posting of the bond through that institution. The tenderer mentions the name and address of this institution in the tender.

This derogation is founded on the idea of providing possible local tenderers with an opportunity to submit a tender. This measure is made essential by the specific requirements of the contract.

The contractor must, within 30 calendar days from the day of contract conclusion, furnish proof that he or a third party has posted the bond in one of the ways set out below:

1° in the case of cash, by transfer of the amount to the bpost bank account number of the Deposit and Consignment Office. Fill out the following form as completely as possible: https://finances.belgium.be/sites/default/files/01_marche_public.pdf (PDF, 1.34 Mo), and return it to the e-mail address: info.cedck@minfin.fed.be;

2° in the case of public funds, by depositing such funds, for the account of the Deposit and Consignment Office, with the State Cashier at the head office of the National Bank in Brussels or at one of its provincial agencies or with a public institution with an equivalent function;

3° in the case of a joint surety, by deposit via an institution that lawfully carries out this activity of a deed of joint surety with the Deposit and Consignment Office or with a public institution with an equivalent function;

4° in the case of a guaranty, by the deed of undertaking of the credit institution or the insurance company.

Proof is provided, as appropriate, by submission to the contracting authority of:
1° the deposit receipt of the Deposit and Consignment Office or of a public institution with an equivalent function; or

2° a debit notice issued by the credit institution or the insurance company; or

3° the deposit certificate issued by the State Cashier or public institution with an equivalent function; or

4° the original copy of the deed of joint surety stamped by the Depot and Consignment Office or by a public institution with an equivalent function; or

5° the original copy of the deed of undertaking issued by the credit institution or the insurance company granting a guaranty.

These documents, signed by the depositor, must state why the performance bond was posted and its precise usage, consisting of a concise indication of the subject-matter of the contract and a reference to the procurement documents, as well as the name, first names and full address of the contractor and, where relevant, that of the third party that made the deposit on the contractor's account, bearing the statement 'lender' or 'mandatary', as appropriate.

The period of 30 calendar days specified above is suspended during the period of closure of the contractor’s business for paid annual holidays and the days off in lieu stipulated by regulation or by a collective binding labour agreement.

Proof that the required performance bond has been posted must be sent to the address that will be mentioned in the contract conclusion notification.

For provisional acceptance: This is equal to a request to release the first half of the performance bond;

2° For final acceptance: This is equal to a request to release the second half of the performance bond, or, in case no provisional acceptance applied, to release the whole of the performance bond.

4.7 Conformity of performance (Art. 34)

The works, supplies and services must comply in all respects with the procurement documents. Even in the absence of technical specifications in the procurement documents, the works, supplies and services must comply in all aspects with good practice.

4.8 Changes to the procurement contract (Art. 37 to 38/19)

4.8.1 Replacement of the contractor (Art. 38/3)

Provided that he meets the selection and exclusion criteria set out in this document, a new contractor may replace the contractor with whom the initial procurement contract was agreed in cases other than those provided for in Art. 38/3 of the General Implementing Rules (GIR).

The contractor submits his request as quickly as possible by registered post, stating the reasons for this replacement and providing a detailed inventory of the state of supplies and services already performed, the new contractor's contact details and the documents and certificates which the contracting authority cannot access free of charge.

The replacement will be recorded in an amendment dated and signed by all three parties. The
The initial contractor remains liable to the contracting authority for the performance of the remainder of the procurement contract.

### 4.8.2 Adjusting the prices (Art. 38/7)

For this procurement contract, price reviews are not permitted.

### 4.8.3 Indemnities following the suspensions ordered by the contracting authority during performance (Art. 38/12)

The contracting authority reserves the right to suspend the performance of the procurement contract for a given period, mainly when it considers that the procurement contract cannot be performed without inconvenience at that time.

The performance period is extended by the period of delay caused by this suspension, provided that the contractual performance period has not expired. If it has expired, the return of fines for late performance will be agreed.

When activities are suspended, based on this clause, the contractor is required to take all necessary precautions, at his expense, to protect the services already performed and the materials from potential damage caused by unfavourable weather conditions, theft or other malicious acts.

The contractor has a right to damages for suspensions ordered by the contracting authority when:

- The suspension lasts in total longer than one twentieth of the performance time and at least ten working days or two calendar weeks, depending on whether the performance time is expressed in working days or calendar days;
- The suspension is not due to unfavourable weather conditions;
- The suspension occurred during the contract performance period.

Within thirty days of their occurrence or the date on which the contractor or the contracting authority would normally have become aware of them, the contractor reports the facts or circumstances succinctly to the contracting authority and describes precisely their impact on the progress and cost of the procurement contract.

### 4.8.4 Unforeseen circumstances

As a rule, the contractor is not entitled to any modification of the contractual terms due to circumstances of which the contracting authority was unaware.

A decision of the Belgian State to suspend cooperation with a partner country is deemed to be unforeseeable circumstances within the meaning of this article. Should the Belgian State break off or cease activities which implies therefore the financing of this procurement contract, Enabel will do everything reasonable to agree a maximum compensation figure.

### 4.9 Preliminary technical acceptance (Art. 42)

The contracting authority reserves the right to demand an activity report at any time of the assignment to the service provider (meetings held, persons met, institutions visited, summary of results, problems encountered and unresolved issues, deviations from the planning and deviations from the ToR...).
4.10 Performance modalities (Art. 146 et seq.)

4.10.1 Deadlines and terms (Art. 147)

The services must be performed within 10 weeks as from the day after the date on which the service provider received the contract conclusion notification letter.

The order form is addressed to the service provider either by registered letter, or by fax, or by any other means through which the date of dispatch can be determined unambiguously.

Any further correspondence pertaining to the order form (and to the performance of the services) follows the same rules as those for the dispatch of the order form when a party wants to establish proof of its intervention.

In the event the acknowledgement of receipt of the order form is received after the period of two working days, upon written demand and justification of the service provider, the performance period may be extended pro rata of the delay of the acknowledgement of receipt of the order form. When the service that placed the order, upon examination of the written demand of the service provider, estimates that the demand is founded or partially founded, it will inform the service provider in writing of which extension of the period is accepted.

When the order form is clearly incorrect or incomplete and implementation of the order becomes impossible, the service provider immediately notifies the service that placed the order about this in writing in order to find a solution to allow for normal implementation of the order. If necessary, the service provider will ask for an extended performance period under the same conditions as those foreseen in case of late reception of the order form.

In any event, complaints about the order form are not admissible any more if they are not submitted within 15 calendar (*) days from the day following the date on which the service provider has received the order form.

4.10.2 Place where the services must be performed and formalities (Art. 149)

The services will be performed at consultant home and in Tanzania.

4.11 Inspection of the services (Art. 150)

If during contract performance irregularities are found, the contractor will be notified about this immediately by fax or e-mail, which will be confirmed consequently by registered letter. The contractor is bound to perform the non-complying services again.

The service provider advises the managing official by registered post or e-mail showing the exact date of dispatch, at which date the services can be controlled.

4.12 Liability of the service provider (Art. 152-153)

The service provider takes the full responsibility for mistakes and deficiencies in the services provided.

Moreover, the service provider indemnifies the contracting authority against damages for which it is liable towards third parties due to late performance of the services or due to failure of the service provider.
4.13 Zero tolerance Sexual exploitation and abuse

In application of Enabel’s Policy regarding sexual exploitation and abuse of June 2019 there will be zero tolerance towards any misconduct that could impact the professional credibility of the tenderer.

4.14 Means of action of the contracting authority (Art. 44-51 and 154-155)

The service provider’s default is not solely related to services as such but also to the whole of the service provider’s obligations.

In order to avoid any impression of risk of partiality or connivance in the follow-up and control of the performance of the procurement contract, it is strictly forbidden to the service provider to offer, directly or indirectly, gifts, meals or any other material or immaterial advantage, of whatever value, to the employees of the contracting authority who are concerned, directly or indirectly, by the follow-up and/or control of the performance of the procurement contract, regardless of their hierarchical rank.

In case of violation, the contracting authority may impose a lump-sum fine to the service provider for each violation, which can be to up to three times the amount obtained by adding up the (estimated) values of the advantage offered to the employee and of the advantage that the contractor hoped to obtain by offering the advantage to the employee. The contracting authority will decide independently about the application and the amount of this fine.

This clause is without prejudice to the possible application of other measures as of right provided in the GIR, namely the unilateral termination of the procurement contract and/or the exclusion of procurement contracts of the contracting authority for a determined duration.

4.14.1 Failure of performance (Art. 44)

§1 The contractor is considered to be in failure of performance under the procurement contract:

1° when the delivery is not carried out in accordance with the conditions specified in the procurement documents;

2° at any time, when the delivery has not progressed in such a way that it can be fully completed on the due dates;

3° when he does not observe written orders, which are given in due form by the contracting authority.

§2 Any failure to comply with the provisions of the procurement contract, including the non-observance of orders of the contracting authority, is recorded in a report (‘process verbal’), a copy of which will be sent immediately to the contractor by registered mail.

The contractor must repair the defects without any delay. He may assert his right of defence by registered letter addressed to the contracting authority within fifteen days from the date of dispatch of the report (process verbal). Silence on his part after this period shall be deemed as acknowledgement of the reported facts.

Any defects detected that can be attributed to the contractor render him liable to one or more of the measures provided for in Articles 45 to 49, 154 and 155.

4.14.2 Fines for delay (Art. 46 and 154)

The fines for delay differ from the penalties referred to in Article 45. They are due, without the
need for notice, by the mere lapse of the performance term without the issuing of a report and they are automatically applied for the total number of days of delay.

Without prejudice to the application of fines for delay, the contractor continues to guarantee the contracting authority against any damages for which it may be liable to third parties due to late performance of the procurement contract.

4.14.3 Measures as of right (Art. 47 and 155)

§1 When, upon expiry of the term given in Article 44, §2, the contractor has not taken action or has presented means deemed unjustified by the contracting authority, the contracting authority may apply the measures as of right described in paragraph 2.

However, the contracting authority may apply measures as of right without waiting for the expiry of the term given in Article 44, §2, when the contractor has explicitly recognised the defects found.

§2 The measures as of right are:

1° Unilateral termination of the procurement contract. In this case the entire performance bond, or if no bond has been posted an equivalent amount, is acquired as of right by the contracting authority as lump sum damages. This measure excludes the application of any fine for delay in performance in respect of the terminated part;

2° Performance under régime of all or part of the non-performed procurement contract;

3° Conclusion of one or more replacement procurement contracts with one or more third parties for all or part of the procurement contract remaining to be performed.

The measures referred to in 1°, 2° and 3° will be taken at the expense and risk of the defaulting contractor. However, any fines or penalties imposed during the performance of a replacement procurement contract will be borne by the new contractor.

4.15 End of the procurement contract

4.15.1 Acceptance of the services performed (Art. 64-65 and 156)

The managing official will closely follow up the services during performance.

According to the situation, provisional acceptance is provided upon the completion of service delivery of the procurement contract and, on expiry of a warranty period, final acceptance is provided marking full completion of the procurement contract. Provisional acceptance will be established every 2 months.

The contracting authority disposes of a verification term of thirty days starting on the final or partial end date of the services, set in conformity with the modalities in the procurement documents, to carry out the acceptance formalities and to notify the result to the service provider. This term commences provided that the contracting authority possesses, at the same time, the list of services delivered or the invoice. Upon expiry of the thirty-day term following the date stipulated for completion of the entirety of the services, depending on the case, an acceptance report or a refusal of acceptance report will be drawn up.

Where the services are completed before or after this date, it is the responsibility of the service provider to notify the managing official by registered letter, and at the same time to ask for the acceptance procedure to be carried out. Within thirty days after the date of receipt of the service provider’s request, an acceptance or a refusal of acceptance report will be drawn up, depending on the case.
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The acceptance specified above is final.

4.16 Invoicing and payment of services (Art. 66 to 72 – 160)

The contractor sends (one copy only of) the invoices and the contract acceptance report (original copy) referenced with TZA22003-10002 to the following address:

**Dominique Vermeire**
**Beekeeping Value Chain Project (BEVAC)**
**14/15 Masaki, Haile Selassie Road**
**Oasis Office Park, 4th Floor**
**P.O Box 23209**
**Dar es Salaam,**
**Tanzania**

Only services that have been performed correctly may be invoiced.

The contracting authority disposes of a verification term of thirty days starting on the end date for the services, set in conformity with the modalities in the procurement documents, to carry out the technical acceptance and provisional acceptance formalities and to notify the result to the service provider.

The amount owed to the service provider must be paid within thirty days with effect from the expiry of the verification term or with effect from the day after the last day of the verification term, if this is less than thirty days. And provided that the contracting authority possesses, at the same time, the duly established invoice and any other documents that may be required.

If necessary, state which documents. Where no other document is required, this sentence may be deleted.

When the procurement documents do not provide for any separate debt claim, the invoice will constitute the debt claim.

The invoice must be in EUROS.

Enabel in exempted for VAT in Tanzania.

No advance may be asked by the contractor and the payment will be made after provisional/final acceptance of each service delivery of a same order.

Payments may be made in instalments (progress payments) following a request of the contractor.

4.17 Litigation (Art. 73)

The competent courts of Brussels have exclusive jurisdiction over any dispute arising from the performance of this procurement contract. French or Dutch are the languages of proceedings.

The contracting authority will in no case be held liable for any damage caused to persons or property as a direct or indirect consequence of the activities required for the performance of this procurement contract. The contractor indemnifies the contracting authority against any claims for compensation by third parties in this respect.

In case of 'litigation', i.e. court action, correspondence must (also) be sent to the following address:

**Enabel, public-law company**
**Legal unit of the Logistics and Acquisitions service (L&A)**
**To the attention of Mrs Inge Janssens**
**rue Haute 147**
**1000 Brussels**
**Belgium**

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5 Terms of Reference

1.1 Summary of the Country Strategy Tanzania 2023-2027

Tanzania has been a partner country of the Belgian governmental cooperation since 1982. The joint efforts of the Tanzanian and Belgian governments concentrated on two priority sectors in the Kigoma Region: basic infrastructure for water and sanitation, and sustainable agriculture.

The Country Strategy for the Belgian Bilateral Cooperation Program in Tanzania 2023-2027 was approved on 15th July 2022 by the Belgian Minister of Development Cooperation, with a planned duration of 5 years (2023-2027) and an overall budget of 25 million euros.

In order to promote synergy, efficiency and maximize impact, the strategy has a clear geographical focus on selected districts of the Kigoma region. This strategic decision was made on the basis of Enabel’s track record in the area, the willingness to have the portfolio’s funds and efforts concentrated and the needs expressed by Tanzanian authorities.

The general objective of the strategy has been defined as follows: “Young people especially young women, are empowered to thrive in a protective and gender-equal environment, to acquire education and skills, and to pursue decent work opportunities in Kigoma Region”.

The specific objective thus specifies: “Girls and young women (14 to 29 years), in targeted districts of Kigoma, are empowered through multiple conducive learning pathways to enjoy decent, greener employment and an increased access to entrepreneurship”.

The strategy 2023-2027 has initially been built around three thematic pillars: (i) secondary education and training opportunities; (ii) skills and entrepreneurship; (iii) a protective and gender-equal environment. The portfolio favours an integrated approach fully focused on girls and young women, with three thematic pillars presented as three result domains of the same holistic intervention as defined below:

- The first result domain is focusing on Secondary education for vulnerable youth with a special focus on girls. It will contribute to enable young people, especially girls, within the 14-19 years age range, in targeted districts of Kigoma region, to access and complete quality secondary education and training. It will give priority to supporting the access and retention of girls and vulnerable youth who already dropped out or are at risk of dropping out, through creating safer, environmentally friendly and climate-change resilient school conditions and addressing multiple supply-and demand-side barriers, on the one hand, and through enabling improved quality of education in conditions that are more conducive to learning, on the other hand.

- The second result domain is dedicated to Skills development, Employment and entrepreneurship for decent work, with the ambition to increase opportunities for decent and greener jobs for young people, specifically, women, through skills development, entrepreneurship promotion and business development support. In this perspective, the Strategy focuses on a qualitative and innovative VET provision, on the one hand, and on creation and growth of entrepreneurship and decent jobs, on the other hand – with a focus on green growth in response to climate change.

- The third result domain is focusing on supporting a Protective and gender-equal environment. It will contribute to tackle the discriminatory social norms and structural barriers that girls and young women face in their family, in their community, in the educative and professional spheres, so that girls and young women benefit from the
same chances to continue their education and seize increasing remunerative economic opportunities. In that regard, negative gender norms will be challenged, specifically looking at preventing gender-based violence and changing intra-household power dynamics. Girls and young women’s leadership skills will be reinforced, by strengthening their self-confidence and creating linkages with support services for young women.

Eventually, the strategy will contribute to a more supportive and accountable local government to create a whole of government approach to gender equality.

**1.2 The main objective of the consultancy**

The main objective of the consultancy is to support the Enabel Tanzania office to set the framework of the new portfolio for the year 2023 – 2027 in its inception phase. This will be achieved through conducting a **gender transformative and climate responsive labour market analysis** (including formal, non-formal and self-employment and entrepreneurship opportunities) to define value chains and corresponding trades or professions with the most promising economic outcomes for young people, specifically young women, per district, both in rural and urban areas in the Kigoma region in Tanzania.

This value chain analysis will support the second result domain dedicated to Skills development, Employment and entrepreneurship for decent work, with the ambition to increase opportunities for decent and greener jobs for women, through skills development, entrepreneurship promotion and business development support.

The consultancy will adopt a **gender-transformative lens** throughout the process. Control over income and recognition of undervalued work that follow a value chain approach may challenge the social hierarchy that values productive work over reproductive (care) work and that ignores or discounts many of the hidden or invisible tasks in male-dominated value chains that are performed by women (cooking, cleaning, caregiving, etc.). Value chain and market analysis can help identifying the underrecognized and underpaid roles of women or men in a specific sector/enterprise and challenge decision-making power over resources, attitudes and deep-rooted gender inequalities. Addressing such considerations along the value chain can help creating a women and girls’s level playing field for economic and general empowerment.

In parallel, a cross-cutting consideration of gender roles and relations may significantly impact the efficiency and sustainability of a certain value chain (ie charcoal, etc...).

**1.3 Elements to be considered during the consultancy**

**1.3.1 Target group**

The target groups of the country portfolio are the following:

- On the side of the rights holders, **youth (14-29 years old)** with a specific focus on **girls and young women**, their community including parents, spouses, and local civil society defending the rights of women;
- On the side of the duty-bearers, **relevant ministries and public institutions**, local government authorities, secondary schools and training institutions, private sector and business associations.

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1.3.2 Geographic targeting
The consultancy must focus on the **Kigoma region and its targeted districts**. The districts of intervention are Kigoma MC and DC, Kasulu TC and DC, Kibondo and Buhigwe. They present the following characteristics which justify their selection:

- Their vulnerability, including with regards to the situation of young women and girls with high rates of drop-out, early pregnancies and Gender Based Violence (GBV). In Kasulu and Kibondo, such vulnerability is exacerbated by the burden of hosting refugees from neighboring countries.
- Opportunities, including for entrepreneurship, Kigoma and Kasulu being two active and vibrant districts with an economic enabling environment and entrepreneurial spirit and a number of VET-centres as potential partners for working on (self-)employment, entrepreneurship.
- Availability and presence of targeted services: Violence Against Women and their Children (VAWC) and Sexual and Reproductive Health and Rights (SRHR) services, especially those related to victims of VAWC; availability of secondary schools and the secondary teacher training college (in Kasulu); presence of VET-centres at a reasonable distance offering trainings in relevant trades.
- Opportunity to collaborate and partner with institutions/NGOs/private sector to increase impact.

1.3.3 Criteria for value chain analysis and selection
The following criteria must be used as guidance **to select value chains**, and within those value chains, activities/trades most suitable for the target group.

**Social benefit**
- Improving the living conditions of the population, including the most vulnerable (Leave No One Behind);
- Potential for decent (self)employment for youth and, more specifically, young women;
- Potential for women’s economic and general empowerment
- Attractiveness to youth (in practice this often applies to activities that are not too physically demanding, that generate income fast (a quick return on investment), but also make use of 21st century tools such as digital marketing);
- Do no harm
Identifying the risks of GBV or and providing remedies (time scarcity, compatibility with other household tasks etc);
- Potential for application of household methodologies to the selected value chain (transformative masculinities);
- Compatibility with the HBRA and gender-transformative approach (addressing root causes of gender inequality);
- Compatibility with social norms (young women and youth);
- Contribution to food security of the targeted communities (for agri food sectors only);
- Compatibility with current farming and production systems (for agri food sectors only).

Environmental benefit
- Potential to avoid emissions or capture Green House Gases;
- Potential for positive impacts in line with renewable energy and energy efficiency, waste management and/or green municipal services (potential for green jobs);
- Impact on the environment and natural resources.
  - Potential to leverage women and girl’s empowerment through green jobs and opportunity

Economical and technical conditions
- Context of Kigoma and selected districts;
- Availability of HR and skills development opportunities;
- The existing economic ecosystem (players/actors, types of services/support and success of the services provided, also looking at access to finance for women entrepreneurs);
- Absorption capacity of key actors and institutional landscape at large;
- Access to production assets for youth and, more specifically, young women;
- Engagement of private sector (presence of large off takers, lead firms, or planned investments);
- Financial sustainability for MSMEs;
- Maturity of sector technology and availability of know-how adapted to local production context;
- Diverse and stable market (potential), preferably local and regional.
  - Potential to work in collaboration with public and private sector

Alignment with national policy frameworks and priorities
- National Skills Development Strategy (NSDS) 2016-2027
- Five-Year Development Plan (FYDP II) 2021/22–2025/26
- Tanzania Development Vision 2025

In order to concentrate efforts and maximize impact, the consultancy will, after analysis of the value chains and corresponding trades, focus on a limited number (2 to 3 maximum) of value chains or activity sectors, considering the selection criteria described above and other elements such as the added value of value chain development, commitment, dynamics and mobilisation of value chain stakeholders, interaction with Local Government and Ministries, its potential to contribute to green and circular and digital economy.
1.4 Expected results

The following results are expected:

- **Identification of 2-3 priority value chains and corresponding trades or professions with the most promising economic empowerment outcomes** for young people, specifically young women, per district, both in rural and urban areas.

- Further analysis per selected value chain and per district, including:
  - Current and future (wage) employment opportunities: demand vs. supply (human resources in demand vs. human resources available).
  - Current and future entrepreneurial opportunities, economic viability of entrepreneurial opportunities (gross margin calculations).
  - Labour market barriers and opportunities and needs for the target group.
  - Risks involved in the value chain, especially linked to women’s economic empowerment, and identification of strategies to counter those risks.
  - Challenges regarding respect for rights at work.
  - Working conditions of the target group within the sector.
  - The presence of the informal economy.
  - Identification of key stakeholder and key partnerships (VET providers both for formal and non-formal VET, value chain actors and their activities from production, through post-harvest handling, to trade, and the VC supporters from input supply, BDS delivery organisations etc.).

- Identification of competency profiles for different professions identified, including critical skills required to ensure employability and employment (including entrepreneurship) of the target group.

- Identification of good practices in the region and in Tanzania that can be duplicated, partnered with, or upscaled, through Enabel.

1.5 Proposed methodology and scope

The methodology proposed by the consultancy should be gender-transformative participatory and include the involvement of the private/public sector actors and the target group, being youth and (business) women. It should comprise of desk review, interviews of identified strategic partners and stakeholders, focus group discussions, field observations, etc. The following tasks are to be included in the methodology to be proposed by the consultancy:

- **Preparatory work on methodology and workplan (inception)**
- **Fieldwork (including preparation)**, the consultant will be prepared for stakeholder meetings, and key-informant interviews with representatives of relevant institutions and organizations.
- **Analysis** to deepen the work in order to fine-tune the analysis from the fieldwork and meetings, per value chain per district. The analysis should articulate a gender-transformative approach as described in 1.3.3.
- **Reporting (intermediary and final)**, including discussions with Enabel.

The consultancy must adopt the following **working principles:**

- The consultant(s) will work in close collaboration with the lead for result domain 2 and colleagues at Enabel Representation in Tanzania (Strategic Advisor, Resident Representative, and any other colleague relevant to the exercise in Brussels or Tanzania).

---

31 This includes wage employment, self-employment and entrepreneurship and should include pecuniary and non-pecuniary considerations
• Result domain 2 team lead will guide the consultancy. This guidance will comprise an in-depth inception meeting at the start of the consultancy as well as frequent contacts (minimally on a weekly basis).

**1.6 Expected deliverables and estimated wo-man/days**

The consultancy is to submit the following deliverables:
1. Draft inception report\(^{12}\).
2. Final inception report and work plan.
3. PowerPoint presentation on preliminary findings (at mid-stage).
4. Draft value chain report including elements as per above.
5. Draft final report\(^{13}\), including value chain report and elements as per above.

<table>
<thead>
<tr>
<th>Tasks</th>
<th>Deliverables</th>
<th>Estimated # working days</th>
<th>Timing</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Inception work</td>
<td>(Draft and final) inception report, including workplan</td>
<td>4-6</td>
<td>Beginning of October 2023</td>
</tr>
<tr>
<td>2 Fieldwork (including preparation)</td>
<td></td>
<td>8-10</td>
<td>Beginning of October 2023</td>
</tr>
<tr>
<td>3 Intermediary reporting to Enabel</td>
<td>Ppt mid-stage</td>
<td>2-4</td>
<td>October 2023</td>
</tr>
<tr>
<td>4 Analysis</td>
<td>Draft value chain report</td>
<td>6-8</td>
<td>October 2023</td>
</tr>
<tr>
<td>5 Final reporting to Enabel</td>
<td>Draft final report</td>
<td>8-10</td>
<td>November 2023</td>
</tr>
<tr>
<td>6 Final report</td>
<td>Final report</td>
<td>1-2</td>
<td>November 2023</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td></td>
<td>Max 40</td>
</tr>
</tbody>
</table>

The consultancy is to take place for a **maximum of 40 working days**, during October and November 2023. The final deliverable is expected in November, 2023.

---

\(^{12}\) Elements of the inception report: proposed methodology, planning, documentary resources, list of people/organisations to consult/meet.

\(^{13}\) Elements of final report: background of the assignment, inception (methodology, documentary resources and list of people met), value chain selection, value chain analysis with key findings and recommendations, executive summary
6 Forms

6.1 Identification forms

Natural person
To fill the form, please click here: [LEGAL-ENTITY_NATURAL-PERSON.pdf(Shared)- Adobe cloud storage]

<table>
<thead>
<tr>
<th>I. PERSONAL DATA</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>FAMILY NAME(S)①</td>
<td></td>
</tr>
<tr>
<td>FIRST NAME(S)①</td>
<td></td>
</tr>
<tr>
<td>DATE OF BIRTH</td>
<td>JJ MM YYYY</td>
</tr>
<tr>
<td>PLACE OF BIRTH</td>
<td>COUNTRY OF BIRTH</td>
</tr>
<tr>
<td>(CITY, VILLAGE)</td>
<td></td>
</tr>
<tr>
<td>TYPE OF IDENTITY DOCUMENT</td>
<td></td>
</tr>
<tr>
<td>IDENTITY CARD</td>
<td></td>
</tr>
<tr>
<td>PASSPORT</td>
<td></td>
</tr>
<tr>
<td>DRIVING LICENCE②</td>
<td></td>
</tr>
<tr>
<td>OTHER③</td>
<td></td>
</tr>
<tr>
<td>ISSUING COUNTRY</td>
<td></td>
</tr>
<tr>
<td>IDENTITY DOCUMENT NUMBER</td>
<td></td>
</tr>
<tr>
<td>PERSONAL IDENTIFICATION NUMBER④</td>
<td></td>
</tr>
<tr>
<td>PERMANENT ADDRESS</td>
<td></td>
</tr>
<tr>
<td>POSTCODE</td>
<td></td>
</tr>
<tr>
<td>P.O. BOX</td>
<td></td>
</tr>
<tr>
<td>CITY</td>
<td></td>
</tr>
<tr>
<td>REGION</td>
<td></td>
</tr>
<tr>
<td>COUNTRY</td>
<td></td>
</tr>
<tr>
<td>BANK ACCOUNT (RIB NUM)</td>
<td></td>
</tr>
<tr>
<td>PRIVATE PHONE</td>
<td></td>
</tr>
<tr>
<td>PRIVATE E-MAIL</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>II. BUSINESS DATA</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Do you run your own business without a separate legal personality (e.g., sole traders, self-employed etc.) and you provide as such services to the Commission, other Institutions, Agencies and EU-Bodies?</td>
<td>YES</td>
</tr>
<tr>
<td>BUSINESS NAME</td>
<td></td>
</tr>
<tr>
<td>(if applicable)</td>
<td></td>
</tr>
<tr>
<td>VAT NUMBER</td>
<td></td>
</tr>
<tr>
<td>REGISTRATION NUMBER</td>
<td></td>
</tr>
<tr>
<td>PLACE OF REGISTRATION</td>
<td>CITY</td>
</tr>
<tr>
<td></td>
<td>COUNTRY</td>
</tr>
<tr>
<td>DATE</td>
<td>SIGNATURE</td>
</tr>
</tbody>
</table>
Legal person entity private/public legal body
To fill the form, please click here:

<table>
<thead>
<tr>
<th>OFFICIAL NAME ②</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABBREVIATION</td>
</tr>
<tr>
<td>MAIN REGISTRATION NUMBER③</td>
</tr>
<tr>
<td>SECONDARY REGISTRATION NUMBER (if applicable)</td>
</tr>
<tr>
<td>PLACE OF MAIN REGISTRATION</td>
</tr>
<tr>
<td>DATE OF MAIN REGISTRATION</td>
</tr>
<tr>
<td>VAT NUMBER</td>
</tr>
<tr>
<td>OFFICIAL ADDRESS</td>
</tr>
<tr>
<td>POSTCODE</td>
</tr>
<tr>
<td>COUNTRY</td>
</tr>
<tr>
<td>BANK ACCOUNT (RIB NUM)</td>
</tr>
<tr>
<td>E-MAIL</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>DATE</th>
<th>STAMP</th>
</tr>
</thead>
<tbody>
<tr>
<td>SIGNATURE OF AUTHORISED REPRESENTATIVE</td>
<td></td>
</tr>
</tbody>
</table>

① Public law body WITH LEGAL PERSONALITY, meaning a public entity being able to represent itself and act in its own name, i.e. being capable of suing or being sued, acquiring and disposing of property, entering into contracts. This legal status is confirmed by the official legal act establishing the entity (a law, a decree, etc.).

② National denomination and its translation in EN or FR if existing.

③ Registration number in the national register of the entity.
Public law entity
To fill the form, please click here:

<table>
<thead>
<tr>
<th>OFFICIAL NAME①</th>
<th>BUSINESS NAME (if different)</th>
<th>ABBREVIATION</th>
<th>LEGAL FORM</th>
</tr>
</thead>
<tbody>
<tr>
<td>ORGANISATION TYPE</td>
<td>FOR PROFIT</td>
<td>NOT FOR PROFIT</td>
<td>NGO ②</td>
</tr>
<tr>
<td>MAIN REGISTRATION NUMBER③</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>SECONDARY REGISTRATION NUMBER (if applicable)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>PLACE OF MAIN REGISTRATION</td>
<td>CITY</td>
<td>COUNTRY</td>
<td></td>
</tr>
<tr>
<td>DATE OF MAIN REGISTRATION</td>
<td>DD</td>
<td>MM</td>
<td>YYYY</td>
</tr>
<tr>
<td>VAT NUMBER</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ADDRESS OF HEAD OFFICE</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>POSTCODE</td>
<td>P.O. BOX</td>
<td>CITY</td>
<td>COUNTRY</td>
</tr>
<tr>
<td>PHONE</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BANK ACCOUNT (RIB NUM)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-MAIL</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>DATE</th>
<th>STAMP</th>
</tr>
</thead>
<tbody>
<tr>
<td>SIGNATURE OF AUTHORISED REPRESENTATIVE</td>
<td></td>
</tr>
</tbody>
</table>

① National denomination and its translation in EN or FR if existing.
② NGO = Non Governmental Organisation, to be completed if NFPO is indicated.
③ Registration number in the national register of companies. See table with corresponding field denomination by country.
### Subcontractors

<table>
<thead>
<tr>
<th>Name and legal form</th>
<th>Address / Registered office</th>
<th>Object</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>
6.2 Tender Forms – prices

By submitting this tender the tenderer commits to performing this public contract in conformity with the provisions of the Tender Specifications TZA22003-1000 and explicitly declares accepting all conditions listed in the Tender Specifications and renounces any derogatory provisions such as his own general sales conditions.

The unit prices and the global prices for each item in the inventory are established relative to the value of these items in relation to the total value of the tender. All general and financial costs as well as the profits are distributed between the various items in proportion to their weight.

The value added tax is dealt with on a separate line in the summary bill of quantities or the inventory, to be added to the tender's value.

The tenderer commits to performing the public contract in accordance with the provisions of the Tender Specifications for the following prices, given in euros and exclusive of VAT:

<table>
<thead>
<tr>
<th>Consultant 1</th>
<th>Unit Price Man/Day</th>
<th>Quantity</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>40</td>
<td>40</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Consultant 2</th>
<th>Unit Price Man/Day</th>
<th>Quantity</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>40</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TOTAL in euro Excluding VAT</th>
<th>Euro</th>
</tr>
</thead>
</table>

Unit price accommodation in Kigoma + Per diem for each expert

Quantity = Between 5 and 15 Days

<table>
<thead>
<tr>
<th>Unit price accommodation in Kigoma + Per diem for each expert</th>
<th>Euro</th>
</tr>
</thead>
</table>

Should this tender be approved, the performance bond will be constituted under the conditions and deadlines stipulated in the Tender Specifications.

The confidential information and/or the information relating to technical or business secrets is indicated clearly in the tender.

In annex .................., the tenderer attaches ................to his tender TZA22003-10002 bid.

Certified true and sincere,

Handwritten original signature(s):
6.3 Declaration on honour – exclusion criteria

Hereby, I / we, acting as legal representative(s) of above-mentioned tenderer, declare that the tenderer does not find himself in one of the following situations:

1) The tenderer or one of its 'directors[1]' was found guilty following a conviction by final judgement for one of the following offences:
   1° involvement in a criminal organisation
   2° corruption
   3° fraud
   4° terrorist offences, offences linked related to terrorist activities or incitement to commit such offence, collusion or attempt to commit such an offence
   5° money laundering or terrorist financing
   6° child labour and other trafficking in human beings
   7° employment of foreign citizens under illegal status
   8° creating a shell company.

2) The counterparty which fails to fulfil his obligations relating to the payment of taxes or social security contributions for an amount in excess of EUR 3 000, except if the counterparty can demonstrate that a contracting authority owes him one or more unquestionable and due debts which are free of all foreseeable liabilities. These debts are at least of an amount equal to the one for which he is late in paying outstanding tax or social charges.

3) The counterparty who is in a state of bankruptcy, liquidation, cessation of activities, judicial reorganisation or has admitted bankruptcy or is the subject of a liquidation procedure or judicial reorganisation, or in any similar situation resulting from a procedure of the same kind existing under other national regulations;

4) When Enabel can demonstrate by any appropriate means that the counterparty or any of its directors has committed serious professional misconduct which calls into question his integrity.

Are also considered such serious professional misconduct:

a. A breach of Enabel’s Policy regarding sexual exploitation and abuse – June 2019

b. A breach of Enabel’s Policy regarding fraud and corruption risk management – June 2019

c. A breach of a regulatory provision in applicable local legislation regarding sexual harassment in the workplace

d. The counterparty was seriously guilty of misrepresentation or false documents when providing the information required for verification of the absence of grounds for exclusion or the satisfaction of the selection criteria, or concealed this information
e. Where Enabel has sufficient plausible evidence to conclude that the counterparty has committed acts, entered into agreements or entered into arrangements to distort competition

The presence of this counterparty on one of Enabel’s exclusion lists as a result of such an act/agreement/arrangement is considered to be sufficiently plausible an element.

5) When a conflict of interest cannot be remedied by other, less intrusive measures;

6) When significant or persistent failures by the counterparty were detected during the execution of an essential obligation incumbent on him in the framework of a previous contract, a previous contract placed with another contracting authority, when these failures have given rise to measures as of right, damages or another comparable sanction.

Also failures to respect applicable obligations regarding environmental, social and labour rights, national law, labour agreements or international provisions on environmental, social and labour rights are considered ‘significant’.

The presence of the counterparty on the exclusion list of Enabel because of such a failure serves as evidence.

7) Restrictive measures have been taken vis-à-vis the counterparty with a view of ending violations of international peace and security such as terrorism, human-rights violations, the destabilisation of sovereign states and de proliferation of weapons of mass destruction.

The counterparty or one of its directors are on the lists of persons, groups or entities submitted by the United Nations, the European Union and Belgium for financial sanctions:

For the United Nations, the lists can be consulted at the following address:

https://finances.belgium.be/fr/tresorerie/sanctions-financieres/sanctions-internationales-nations-unies

For the European Union, the lists can be consulted at the following address:

https://finances.belgium.be/fr/tresorerie/sanctions-financieres/sanctions-europ%C3%A9ennes-ue

https://eeas.europa.eu/headquarters/headquarters-homepage/8442/consolidated-list-sanctions_en


For Belgium:

https://finances.belgium.be/fr/sur_le_spf/structure_et_services/administrations_generales/tr%C3%A9sorerie/contr%C3%B4le-des-instruments-1-2

8) << If Enabel executes a project for another funder or donor, other grounds for exclusion may be added.
6.4 Integrity statement for the tenderers

Hereby, I / we, acting as legal representative(s) of above-mentioned tenderer, declare the following:

- Neither members of administration or employees, or any person or legal person with whom the tenderer has concluded an agreement in view of performing the public contract, may obtain or accept from a third party, for themselves of for any other person or legal person, an advantage appreciable in cash (for instance, gifts, bonuses or any other kind of benefits), directly or indirectly related to the activities of the person concerned for the account of Enabel.
- The board members, staff members or their partners have no financial or other interests in the businesses, organisations, etc. that have a direct or indirect link with Enabel (which could, for instance, bring about a conflict of interests).
- I have / we have read and understood the articles about deontology and anti-corruption included in the Tender Documents (see 1.7.), as well as Enabel’s Policy regarding sexual exploitation and abuse of June 2019 and Enabel’s Policy regarding fraud and corruption risk management of June 2019 and I / we declare fully endorsing and respecting these articles.

If above-mentioned public contract is awarded to the tenderer, I/we declare, moreover, agreeing with the following provisions:

- In order to avoid any impression of risk of partiality or connivance in the follow-up and control of the performance of the public contract, it is strictly forbidden to the public contractor (i.e. members of the administration and workers) to offer, directly or indirectly, gifts, meals or any other material or immaterial advantage, of whatever value, to the employees of Enabel who are concerned, directly or indirectly, by the follow-up and/or control of the performance of the public contract, regardless of their hierarchical rank.
- Any (public) contract will be terminated, once it appears that contract awarding or contract performance would have involved the obtaining or the offering of the above-mentioned advantages appreciable in cash.
- Any failure to comply with one or more of the deontological clauses will be considered as a serious professional misconduct which will lead to the exclusion of the contractor from this and other public contracts for Enabel.
- The public contractor commits to supply, upon the demand of the contracting authority, any supporting documents related to the performance conditions of the contract. The contracting authority will be allowed to proceed to any control, on paperwork or on site, which it considers necessary to collect evidence to support the presumption of unusual commercial expenditure.

Finally, the tenderer takes cognisance of the fact that Enabel reserves the right to lodge a complaint with the competent legal instances for all facts going against this statement and that all administrative and other costs resulting are borne by the tenderer.

Signature preceded by ‘read and approved’, in writing, and indication of name and function of the person signing:

.........................................Place, date
6.5 Selection file

Moreover, by means of the documents requested in the ‘Selection file’, the tenderer must prove that he is sufficiently capable, from an economic and financial as well as from a technical point of view, to successfully perform this public procurement contract.

To be selected the tendered must attach the following documents to his offer

1) Turn over

The tenderer includes in his bid the balance sheets certified by an approved accounting office for the last three years which demonstrate the achievement of an average annual turnover of at least 100,000 Euro.

2) References

The tenderer includes in his tender certificates of satisfactory execution for 2 similar services (nature and amount) delivered over the past 3 years. The certificates must be signed by the contracting authorities and must mention the amount and date of the delivered services.

3) Proposed team to tender the contract

The tenderer will join to his bid the CV’s of the consultancy team will comprise a minimum of two consultants (with 1 lead consultant), of which at least 1 local consultant. The team is expected to have the following key qualifications and experience (as a whole):

- University degree in economy/econometrics (with a focus on agricultural value chains) or equivalent by relevant experience (10 years) (minimum 1 consultant, the lead consultant).
- Demonstrated experience in conducting market and/or value chain analysis in Tanzania or the region (at least 3 relevant experiences), preferably from a gender transformative perspective.
- Experience in the domain of gender equality, and more specifically in economic empowerment of women in Tanzania (minimum 1 consultant)
- Experience in the domain of economic inclusion of youth in Tanzania (minimum 1 consultant)
- Experience in sector and value chain analysis
- Experience in qualitative research
- Experience in project management and partner management
- Experience in report-writing
- Excellent understanding of institutional environment in Tanzania/Kigoma
- Excellent knowledge of the local language and advanced English
- Excellent communication and interpersonal skills

Only tenders from tenderers who meet all the selection criteria set at the point 3.5.2 “Selection criteria” are taken into consideration in order to participate in the comparison of tenders on the basis of the award criteria set out below, subject to the regularity of these tenders.
6.6 Overview of the documents to be submitted – to be completed exhaustively

1. Identification form
2. Price form
3. Access declaration
4. Integrity statement
5. Selection file
6. Technical proposition
6.7 Annex - Model of Proof of posting bond

Only for the successful tenderer:

Bank X

Address

Performance bond n° X

This performance bond is posted in the context of the Law of 17 June 2016 on public contracts and on certain works, supply and service contracts and in conformity with the General Implementing Rules (GIR) provided in the Royal Decree of 14 January 2013 establishing the general implementing rules of public contracts and the award of public works.

Bank X, address (the “Bank”)

hereby declares posting security for a maximum amount of X € (X euros) for the Belgian Development Agency (Enabel) for the obligations of X, address for the contract:

“***, tender documents Enabel TZA22003-10002 (the “Contract”).

Consequently, the Bank commits, under condition of the beneficiary waiving any right to contest or divide liability, to pay up to the maximum amount, any amount which X may owe to Enabel in case X defaults on the performance of the “Contract”.

This performance bond shall be released in accordance with the provisions of the tender documents Enabel TAN** of Art. 25-33 of the Royal Decree of 22 June 2017, and at the latest at the expiry of 18 months after the provisional acceptance of the Contract.

Any appeal made to this performance bond must be addressed by registered mail to the Bank X, address, with mention of the reference: Enabel TAN**

Any payment made from this performance bond will ipso jure reduce the amount secured by the Bank.

The performance bond is governed by the Belgian Law and only Belgian courts are competent in case of litigation.

Company stamp:

Last name, first name:

Function:

Date:

Signature: