

**ADDENDUM N°1 to the TD “PROVIDE BUSINESS DEVELOPMENT SERVICES
SUPPORT TO ENTREPRENEURS AND STARTUPS IN THE FISHERIES,
AQUACULTURE AND HORTICULTURE VALUE CHAINS” –RWA20001-10030.**

Dear Sir, Madam.

With reference to the tender above mentioned which was launched on 26th January 2024 and in view of the **clause 5.4** of the tender document (Expected deliverables from the assignment)

And considering that, upon request for clarifications by some of the potential bidders, it was realized that the introductory text of the 1st deliverable (content of the inception report) was referring to the wrong Value Chains (egg collectors, traders and meat processors);

We are pleased to inform you that the **clause 5.4, on its deliverable number 1** of the tender document is slightly modified as follow:

Deliverables	MAX person days per deliverables
Inception report explaining BDS need assessment for initial meetings with startups and SMEs in the fisheries, aquaculture and horticulture with recommendations of types of BDS services and products needed by actors the mentioned value chains.	5- man days
1. The report will also cover a proposal on what methodology will be used for training and coaching. The report will indicate timelines for each step of the assignment and include the methodology of how the selection process will be conducted. The presentation of the findings will be made to the Enabel, RAB and NAEB team	
2. BDS needs assessment report (the needs assessment and analysis of specific capacity needs of selected or identified SMEs/ companies - the capacity needs assessment should focus on both organizational and individual needs of SMEs/ companies and relevant staff	30-man days
3. Support plan for each company based on needs assessment including proposed training/coaching methodology and category of companies to be supported based on their skills levels on BDS	5- man days
4. Submission of training modules and any other training materials developed based on needs of specific category of SMEs in the selected value chains, training plan. Coaching materials and coaching plan.	10-man days
5. Conduct training to SMEs/ companies (companies to be trained in groups) based on needs similarities	70-man days
6. Submission of Training report describing how the training were conducted	5-man days
7. Conduct coaching to companies as per support plans including development of business plans	140-man days
8. submission of coaching report (for each company) to Enabel, RAB and NAEB	10-man days
9. Submission of draft report	10-man days
10. Finalization and submission of the final report and short video about success story of impact of training/coaching in the SME(s) – development of script (shooting will be organised by service provider in consultation with Enabel, NAEB and RAB))	15-man days
11.	
ESTIMATED MAXIMUM PERSON DAYS FOR THE COMPLETION OF THE ASSIGNMENT	300- man days

The rest of the clauses of the **Initial Tender Document** that are not modified by this addendum remains valid and unchanged.

We thank you for your understanding and valuable collaboration,

Kind regards,

Francoise MUSHIMIYIMANA
Enabel Rwanda _National ECA