

**Call for Proposals  
PSE22004-10046**

**Boosting Resilience and Green Growth in Small-Scale Agri-Food Businesses**

**General Clarification note**

Definition of MSEs:

With reference to the official classification of the Ministry of National Economy, MSEs are classified based on the number of employees and annual turnover, where:

- Micro Enterprise has a number of employees that ranges from 1 to 4, provided that the turnover does not exceed 100,000 USD
- Very Small Enterprise has a number of employees that range from 5 to 9, provided that the turnover does not exceed 200,000 USD
- Small Enterprise has a number of employees from 10 to 19, provided that the turnover does not exceed 500,000 USD

Nr.	Date	Question	Answer
1	9/07/2024	Regarding condition (D) of the (1.1.1) Admissibility of applicants (page 7 of the CIP), it is written that the applicant must be established or represented in Palestine, then in the footnotes (3), it is mentioned that this condition is optional. My question is, is it a requirement for the main applicant to be established or represented in Palestine? To be clearer, Bisan Center has a partnership with a Belgian NGO called "Solidagro", can Bisan apply for this grant alongside Solidagro?	The lead applicant must be established or represented in Palestine meaning to be established as a local organization. The articles of association of the organization should mention the establishment of the organization or the branch in Palestine. This means that the "umbrella" organization or the INGO can be established outside, if you have a locally established branch in Palestine. It would mean that there is an organization established in Palestine that has capacity to take on legal obligations on their behalf and that they offer equivalent financial and operational guarantees.
2	11/07/2024	Can the subgrants be provided and managed by a Co-applicant as well	The co-applicant can also provide sub-grants but the lead applicant remains responsible for ensuring the quality of the activity and must ensure that the criteria outlined on p12-14 are respected. In the application it should be clearly outlined who will provide sub grants, how the lead applicant will ensure oversight and how the criteria on p12-14 will be respected.
3	11/07/2024	IS THE UNIVERSITY ELGIABLES?	Yes, as long as you can demonstrate all the Admissibility criteria mentioned in the guideline section 1.1.1
4	11/07/2024	If an INGO is registered in Jerusalem and not in the Palestinian authority can apply ? as a co applicant ?	INGOs operating in East Jerusalem registered according to the applied law with the authorities in Jerusalem are eligible to apply as long as they meet all other eligibility requirements.
5	11/07/2024	Our organization is a non-profit, which means we don't operate for financial gain. We're also non-governmental, meaning With that in mind, we'd like to inquire about the eligibility of submitting a proposal for this opportunity. are we allowed to submit the proposal? sorry we're non profit company, but we are not NGO, so we are allowed to submit the proposal?	You can apply as long as you can demonstrate all the Admissibility criteria mentioned in the guideline section 1.1.1 p7
6	11/07/2024	Is a there fixed currency ratio ? regarding the max investment capital of 80%	You can use your own defined currency rate system
7	11/07/2024	1.7M for 5 years?	The total indicative amount available under this Call for Proposals is 1,700,000 EUR. This is divided between two lots as described on p6 of the guidelines. The initial planned duration of an action may not be less than 18 months nor exceed 22 months of implementation period. In addition, three months closure period needs to be added.
8	11/07/2024	Where we can find the Concept Note Form and Annex D required documentations ?	You can find all documents on the same location where the guidelines were published. Either on the Enabel website <a href="https://www.enabel.be/grants/">https://www.enabel.be/grants/</a> or on jobs.ps <a href="https://www.jobs.ps/tenders/guidelines-for-applicants-boosting-resilience-and-green-growth-in-small-scale-agri-food-businesses-8898.html">https://www.jobs.ps/tenders/guidelines-for-applicants-boosting-resilience-and-green-growth-in-small-scale-agri-food-businesses-8898.html</a>
9	11/07/2024	Is it allowed to be a lead app. in one lot and co-app in the other lot ? thanks	Yes it is allowed to be lead applicant in one lot and co-applicant in the other lot.
10	11/07/2024	Do SMEs need to be registered to receive support?	SMEs need to be registered with the Ministry of National Economy by the time they will receive the seed fund. If the SME needs additional registrations in order to operate their business, the (co-)applicant should support the SME in this process as part of the follow-up training and coaching.
11	14/07/2024	Concept Note: Should we submit a separate concept note for each lot, or would one concept note for both be sufficient?	The applicant may apply for both lot 1 and lot 2. In that case he submits a distinct application for each lot.
12	14/07/2024	Eligible Locations: Are villages like Bidu, Battair, and Anata (considered districts in Jerusalem) eligible for interventions? or should we focus on East Jerusalem areas like Shufat or Beit Hanina instead?	In this Call for proposals, East-Jerusalem is considered as:  •J1 area •Including: Beit Hanina, Shufat Refugee Camp, Shufat, El Isawiya, Jerusalem Al Quds (Sheikh Jarrah, Wadi al Joz, Bab a Sahara, As Suwana, At Tur, Ash Shayyahm Ral al Amud), Silwan, Ath Thuri, Jabal al Kukabbir, As Sawahira al Ghabriya, Beit Safafa, Sharafat, Sur Bahir, Umm Tuba and Khufr Aqab  •J2 area Including: Rafat, Mikhmas, Qalandiya Refugee Camp, Bedouin commity Jaba, Qalandiya, Beit duaau, Jaba, Al juderia, Beit Anan, Ar Ram, Dahiyat al Bareed, Al Jib, Bir Nabala, Beit Ifza, Al Qubeiba, Khirbet Umm al Lahem, Biddu, An Nabi Samwil, Hizma, Beit Hanina al Balad, Qattana, Beit Surik, Beit Ikhsa, Anata, AL Kaabina, Arab al Jahalin, Et eizariya and Abud Dis, Qa Zaayem, Al Sawahira ash Shariquya and Ash Sheikh Sa'd.

13	14/07/2024	Financing Opportunities: The proposal mentions preparing beneficiaries for soft loans through investment funds of the EU External Investment Plan and European development partners. Could you provide some information about these entities and their specific requirements? As a microfinance institution, we're familiar with MFI loan requirements for agribusinesses, but details on the EU partners would be helpful.	We will provide you with a list of ongoing External Investment Plan and European Development Partners in Palestine
14	14/07/2024	Crop Focus: The proposal seems to prioritize olives, olive oil, and processed fruits and vegetables. Would focusing on crops other than olives decrease our chances of winning?	p9-10: Business development support for micro- and small enterprises (MSEs) and/or cooperatives in the agri-food sector with a <b>preferential, but not exclusive</b> interest in olive oil or processed food production. The agri-food sector, encompasses all operations within the food supply chain, including farmers, food industry, food retail, wholesale, food service, as well as their suppliers of inputs and services such as seeds, pesticides, fertilisers, machinery, packaging, repair, transport, finance, advice, and logistics.
15	16/07/2024	if you have an analytical report on the value chains of the industrial sectors in the West Bank, could you kindly provide it to us?	The value chain analyses were developed at the start of the portfolio implementation, well before the start of the war so some data might be outdated. However they will be shared with those organisations shortlisted for proposals.
16	16/07/2024	Can we share in more than one consortium/ joint venture as a co-applicant?	Yes. p15: A co-applicant may submit more than 1 application under this Call for Proposals.