

Clarifications to Tender BEL23004-10037 – Supply of 3 Fully Equipped and Functioning Refurbished Mobile Digital Labs

As stipulated in the tender document, prospective tenderers were invited to submit questions in writing to Mr. Mgeni (alern.mgeni@enabel.be) no later than 10 days before the deadline for submission. The following responses are provided to the questions received by the specified deadline.

1. Question:

‘Payment will be made upon delivery and acceptance of the goods.’ Is this non-negotiable? It represents a considerable investment to advance the full project budget (acquisition of containers, refurbishment, infrastructure, project management, etc.), which may prove difficult.

Response:

An amendment has been made to the tender document. A **maximum advance payment of 20%** of the contract value may be requested. The remaining 80% will be paid upon final delivery and acceptance.

2. Question:

‘The supplier shall be required to provide maintenance on call – should the goods develop technical issues during the warranty period.’ Can we include transportation costs for on-site maintenance support in our offer?

Response:

Any **warranty-related costs can be taken into account by bidders when preparing their financial offer**. However, these costs should not be quoted as a separate line item.

3. Question:

There is no budget line for transportation included in the tender. However, CIF delivery is mentioned. Are we expected to include transportation of the mobile digital labs from the construction site to the final delivery locations in the construction costs, or will Enabel handle transportation?

Response:

An amendment has been made to the tender document. The Incoterms have been updated from CIF to **DAP (Kigoma)**. The supplier is responsible for transporting the goods from the point of entry in Tanzania to the final destination in Kigoma. These transportation costs must be included in the offer. To reflect this change, the tender price form has also been updated to include a separate line item for transport, which bidders must complete when submitting their financial offer.

4. Question:

From the tender document, we understand that clearance, importation, and tax exemption processes are handled by Enabel or its partners. Is this correct?

Response:

Yes, Enabel will handle customs clearance, importation, and tax exemption procedures. The selected bidder will be responsible for transportation to the final destinations in Kigoma once the clearance and exemption process is completed by Enabel.

5. Question:

Are we required to provide trailers for the containers?

Response:

Yes. As the supplier is responsible for delivery to the final destination, they must make appropriate logistical arrangements, including the provision of trailers or suitable transport for the containers.