

	Question	Answer
1a.	<p>We would appreciate clarification on the distinction between “Belgium price (Ordering party in Belgium)” and “Country price (Ordering party abroad)” in the financial offer.</p> <p>In particular, could you please confirm:</p> <ul style="list-style-type: none"> <li>• Whether services priced under “Belgium price (Ordering party in Belgium)” may be implemented in the beneficiary countries; and</li> </ul>	<p>It is possible that services ordered from and paid by the head office in Brussels may involve international travel to a third countries (e.g. in case of a service related to formulating a new project or programme in a country that is currently not a partner country, or for regrouping or centralizing missions towards different countries in a single order). In this case, the services are ordered from Belgium, meaning the “Belgium price” and Belgian taxes would apply. The place where the services are performed will not in itself decide which tax system is applicable. In the same way, it is not impossible that an order placed by one country might imply performing services in yet another country. In the latter case, the local taxes from the ordering country will apply to the whole of the order.</p>
1b.	<ul style="list-style-type: none"> <li>• If so, whether withholding taxes and/or local taxes would apply in the country of implementation</li> </ul>	<p>No, Belgian taxes would still apply.</p>
2.	<p>If implementation in beneficiary countries is possible under “Belgium price”, we would kindly ask you to clarify what the practical and contractual difference is between the two price categories, especially in terms of taxation and execution modalities.</p>	<p>Local taxes and the country price apply when services are ordered from one of the partner countries directly. In this case, the place of performance will almost certainly be in that specific country. The Belgium price and Belgian taxes apply when the services are ordered from Belgium. The place of performance does not impact this directly.</p>
3.	<p>We would appreciate confirmation on whether the technical offer should include exactly five (5) references, or whether it is acceptable to submit more than five references.</p>	<p>The list can certainly include more references, as it is only a minimum requirement. However, selection criteria are only applied to select or not select a given tenderer (it functions as a yes/no-questions). Therefore, no advantage can be gained towards the award decision by adding more references.</p>