CLARIFICATIONS

Contract title: *Development of AI-Assisted Pre-Feasibility Methodology Pilot for Mini-Grid Site Preparation in Mozambique*

Reference: MOZ22005-10416

N°	Issue / question raised	Response
1.	Can you please define what Minimum Viable Product (MVP) means in the context of this assignment? A precise definition will help define the scope and person-days required.	The MVP is not a deployed or production system. It must be a demonstration output, expert system, pre-screening workflow. It will be configured on 5-10 sites drawn from the 100 site survey dataset and must demonstrate the operating logic of 5 functions indicated in section 5 ((site characterisation / geospatial pre-screening; indicative demand-profile estimation; productive use and anchor load analysis; indicative technical sizing using open-source libraries; and confidence scoring / limitation flagging). As per D4 acceptance criteria the MVP must: (i) run end to end on all selected test sites; (ii) produce a documented, structured machine readable output for each site; (iii) generate a sample human readable report extract covering the output dimensions agreed in D3; (iv) apply confidence scoring to the principal outputs; and (v) explicitly list limitations and known failure modes, with acceptance following a live or recorded demonstration.
2.	Is the service provider expected to develop and deploy its own AI / ML backends, or can the service provider also tap into professional services through an API based on tokens?	The TOR does not prescribe a technical approach. The tenderer may build its own AI/ML components or use third party or professional services, including API or token-based ones; the level of effort and technical mix are for the tenderer to determine. Neither approach is favoured. However, any reliance on a proprietary platform, pre-existing IP or third-party service must be declared at proposal stage and project-specific schemas, templates, scripts/code, model cards and documentation must be delivered in open or widely used formats and transferred to MIREME (UIPCE) under the perpetual, royalty free licence in the IP section. Any dependency must be licensed compatibly

		and must not prevent UIPCE/MIREME operating the workflow after handover.
3.	Please further confirm to what extent AI LLM-related costs during the project duration will be covered by the contractor or ENABEL.	This is a lump-sum contract. Enabel does not separately provide or reimburse AI/LLM services, compute or API tokens, and price revision is not permitted. Enabel's inputs are limited to the data and access listed in the TOR Annexes and the institutional participation described. Tenderers are encouraged to use AI and automation to reduce per site cost, but Enabel will not entertain claims for additional payment based on cost or staff day underestimation.
4.	3.14.3 states that *The contracting authority will restrict the number of tenders to be negotiated by applying the award criteria stated in these tender specifications (clause 15)*. Clause 15 is "Selection Criteria" while Clause 16 is "Award Criteria" and phrases *The contracting authority will select the regular tender that it considers to be the most economically advantageous, based on the following criteria: (...)*. We understand that there's a typing error in 3.14.3 and that the tenders will be evaluated following the Award Criteria outlined in Clause 16. Could you confirm?	Yes, confirmed. Selection Criteria are applied on a pass/fail basis to determine which tenders are eligible for evaluation; Award Criteria are then applied to evaluate the eligible tenders.
5.	Table of Contents of the Tender Specifications shows how sections go from "6. Selection file" to "8. Forms", is there any missing section between these two that should be acknowledged?	It is a typo. The content is complete
6.	On the Terms of Reference there's mention of an existing 100-site dataset. Can you provide further information on the specifics and type of data contained in this dataset – for example, the parameters/variables collected	No, except that this data is site specific and is related to current energy related livelihood surveys of village. The bidder can provide their assumptions during the proposal and these will be clarified after the data is shared with the winning bidder.
7.	On the Terms of Reference "Selection Criteria" there's no mention of the Climate, safeguards and GESI specialist. Is this profile not required?	The team composition and profile requirements section states: The Contractor is free to propose the

		composition of the team, including any subcontracting arrangement. The proposed team must demonstrate the following minimum profiles. A single team member may cover more than one profile where qualifications allow. However, bidders must be aware that award criteria take into consideration - Quality and relevance of the proposed team and additional experience
8.	The Terms of Reference list eight activities as part of a “single continuous workplan.” However, following a detailed review, we understand that the numbering of the activities does not necessarily reflect their chronological sequence. May bidders therefore propose a workplan in which activities are scheduled according to their actual dependencies, including parallel and cross-cutting activities, rather than following the numerical order presented in the Terms of Reference?	Yes. The numbering of activities in the ToR reflects their logical grouping, not a strict chronological sequence. Bidders are expected to propose a workplan that reflects the actual dependencies between activities, including parallel and cross-cutting work streams where efficient.
9.	Is there any specific or prefered format on the "Future procurement neutraility and conflict of interest declaration"?	There is no prescribed template for the Future Procurement Neutrality and Conflict of Interest declaration. Bidders may use their own format on company letterhead, signed by an authorised representative
10.	Is the conflict of interest declaration mentioned in the ToR "Selection Criteria" different from the one included in the "8. Forms" section?	The declaration under the Selection Criteria is assignment-specific and relates to prior involvement in the preparation of this ToR and future procurement neutrality. It is complementary to, and does not replace, the standard exclusion/declaration on honour required under Section 8 Forms
11.	Is there any preferred template or format for the Technical Proposal?	No. There is no prescribed template for the Technical Proposal. Bidders should structure the proposal to address the Award Criteria in Clause 16 (understanding of the assignment, methodology, data/confidence/IP/risk, workplan and engagement, team quality), with clear cross-references to the relevant sub-criteria

12.	File structure: Should the tender be submitted as a single consolidated PDF file, or is it acceptable/preferred to submit it as several separate PDF files (e.g., one per form/section)?	Either is acceptable. Bidders may submit a single consolidated PDF or a set of clearly labelled PDFs (e.g., one file per form/section)
13.	Technical/financial separation: The tender specifications do not indicate whether the priced Tender Form (clause 3 of Chapter 8) should be submitted separately from the technical proposal, or whether both may be included in the same submission package to be evaluated together. Could you please confirm whether a separation between technical and financial documentation is required or if no financial information shall be included in the technical proposal BUT only on "3. Tender Form: Prices"?	Yes, a separation is required. The Financial Offer (Section 8, Clause 3 — Tender Form: Prices) must be submitted as a distinct document or a clearly identified section, so that the Technical Proposal can be evaluated independently
14.	Whether the VAT column in the Tender Form – Prices should be completed as 0%/N/A for this consortium member, or whether it is required to charge Mozambican VAT directly. In particular, we would appreciate confirmation of whether Enabel's permanent establishment in Mozambique (as referred to in clause 1.4) is registered as a VAT-liable person, which would determine whether VAT liability can be self-assessed by Enabel under a reverse-charge mechanism rather than invoiced by the consortium member	Enabel is not subject to VAT, not identified with VAT. Where Mozambican VAT is applicable, the tenderer shall indicate the applicable VAT rate and amount separately in the Tender Form – Prices and on the invoice. Enabel will pay the VAT to the contractor, who remains responsible for declaring and remitting the VAT to the competent Mozambican tax authorities in accordance with the applicable legislation.
15.	Which specific non-resident income tax rate (20%, 32% or 10%) will be applied to payments made to this consortium member under this contract	The applicable non-resident withholding tax rate cannot be determined by the contracting authority. It depends on the applicable Mozambican tax legislation, the tax status of the service provider, the nature of the services provided, and, where applicable, any double taxation agreement between Mozambique and the country of tax residence of the service provider. Tenderers are therefore responsible for determining the tax regime applicable to their specific situation and are encouraged to seek advice from their tax advisers or the competent Mozambican tax authorities. Enabel will apply the withholding tax required under the

		applicable legislation at the time of payment.
16.	Whether the lump-sum prices in the Tender Form – Prices should be quoted gross (i.e. before the non-resident withholding tax is deducted at payment), consistent with clause 8.1?	Yes. The lump-sum prices in the Tender Form – Prices shall include all charges and taxes applicable under Mozambican tax legislation, with the exception of VAT, in accordance with Clause 8.1 of the Tender Specifications. Where applicable, the non-resident withholding tax will be deducted at source by the contracting authority at the time of payment, in accordance with the applicable Mozambican tax legislation. Tenderers should therefore submit their financial offer on a gross basis, taking into account their applicable tax obligations.