

CLARIFICATIONS

Contract title: Supply of Furniture, Air Conditioning and Printers

Reference: 2508MOZ-10230

N°	Issue / question raised	Response
1.	Allocation of orders between framework suppliers The tender indicates that the framework agreement may be awarded to a maximum of two economic operators. Could you please clarify how individual orders will be allocated between the appointed framework suppliers during the contract period? For example, will orders be allocated according to: · ranking/cascade, · rotation, · renewed competition between the framework suppliers, · division of requirements between suppliers, · or another system?	Orders will be allocated using a cascade (ranking) system, whereby purchase orders will be offered first to the highest-ranked framework supplier. If that supplier is unable to perform the assignment or meet the required conditions, the order may be allocated to the next-ranked supplier. To ensure clarity, the tender specifications will be amended accordingly. An amendment will be introduced under Section 2.1 of the Tender Specifications (page 7) to explicitly describe the cascade mechanism for the allocation of orders between framework suppliers.
2.	Duration of fixed unit prices We understand that the tender is based on fixed unit prices and that price revisions are not allowed. Could you please confirm whether the submitted unit prices must remain unchanged: · only during the initial one-year framework period, or · also during any subsequent annual renewals? If the framework agreement is renewed after the first year, will suppliers be allowed to submit revised unit prices for the new annual period?	The unit prices submitted in the tender shall remain valid and unchanged throughout the initial one-year contract period and any subsequent one-year renewals exercised by the Contracting Authority, up to a maximum duration of four (4) years (1+1+1+1). Suppliers will not be invited to submit revised prices upon renewal.

3.	We would appreciate clarification regarding the apparent difference between clauses concerning partial tenders. Clause 2.3 indicates that a tender for part of a lot is acceptable, while clause 3.2 states that the tenderer must submit price quotations for all items within the same lot. Enable tender specifications Could you please confirm whether a tenderer: · must quote every item within a selected lot, or · may submit a tender for only certain items within that lot?	Tenderers may choose to submit an offer for one, several, or all lots. However, once a tenderer decides to participate in a specific lot, the tenderer must submit prices for all items included in that lot. Partial quotations for selected items within the same lot are not permitted, as the items are grouped together to form a single indivisible lot.
4.	The tender states that 10% of the total contract value may be retained from the final payment and released upon final acceptance after the warranty period. In the context of a framework agreement where several individual order forms may be issued throughout the year, could you please clarify how this retention will be applied? In particular, will the 10% retention be: · applied to each individual order, · retained only from the final order under the framework agreement, · or calculated and managed in another way?	Since the contract is a framework agreement and quantities will be determined through individual purchase order forms, the retention shall be applied in relation to the value of the respective purchase order for which final payment is being made. The retained amount will be released upon final acceptance following the expiry of the applicable warranty period, provided that no claims remain outstanding.
5.	Espero que este email lhes encontre bem, queríamos pedir um esclarecimento no que concerne aos documentos legais da empresa, pois os documentos que possuímos estão em português (língua oficial de Moçambique) e no caderno de encargos é solicitado que todos os documentos sejam enviados em Inglês, o que torna difícil responder a esse requisito pois os documentos já foram passadas pelas entidades legais em Português.	Legal documents can be submitted in Portuguese.
6.	Clause 26.3 refers to a 10% retention until final acceptance after the 24-month warranty "for furniture". Does this retention and the 24-month warranty also apply to Lots 2 and 3? If not, which warranty period and retention	No retention is applied for Air Conditioning and Printers.

	apply to air conditioning equipment and printers?	
7.	Clause 26.5 mentions VAT exemption and customs clearance documents. Could you confirm that Enabel is VAT-exempt and how the VAT column of the price form should be completed in that case?	The VAT column should indicate the VAT rate applicable to the tenderer's offer under the relevant tax legislation. VAT, where applicable, must be quoted separately as required by the tender specifications.
8.	Please confirm that the delivery address in Maputo (clause 18) will be specified in the order forms and that a single delivery point applies.	Each order will specify the address within Maputo.
9.	Regarding the quantities - lots 1 to 3 only have x1 unit of each item. In other words, a 2way desk has only x1 task chair, a 4 person meeting table shows x1 meeting chair only, and so on. It seems the ToRs is requesting unit prices. Yet we note the ToRs state that goods must be supplied within one month. In order to price correctly and comply with eventual award quantities, please clarify that you only require x1 unit each, as per Tors, and no changes to ToRs quantities will be made prior to award.	The quantities indicated in the price schedules are provided for evaluation purposes only and tenderers are requested to submit unit prices for each item. This tender is a Framework Agreement; therefore the contracting authority does not commit to ordering the quantities indicated in the price forms. Actual quantities will be determined through purchase orders issued during the validity period of the framework agreement, according to operational needs. Payment will be made based on the awarded unit prices, the quantities ordered and delivered.
10.	As this procurement is conducted through a Negotiated Procedure without Prior Publication, could you kindly confirm whether Enkanthus, Lda. may submit a tender without having received a direct invitation? Please also confirm whether this expression of interest is sufficient at this stage or whether any separate confirmation of participation or registration is required.	The procedure is open to all interested and capable suppliers. Therefore bidders can submit a tender without having received a direct invitation. No separate confirmation of participation or registration is required; submission of a tender in accordance with the tender requirements is sufficient.
11.	Clauses 2.1 and 3.2 indicate that each lot is indivisible and that all items within a selected lot must be quoted, whereas clause 2.3 states that tenders for part of a lot are acceptable. Could you please confirm whether bidders must quote all items within each selected lot or whether partial submissions are permitted?	Tenderers may submit an offer for one, two, or all three lots. However, once a tenderer elects to participate in a particular lot, it must submit prices for all items included in that lot. Partial offers covering only selected items within a lot are not permitted, as each lot is considered a single and indivisible package for evaluation and award purposes.

12.	Could you kindly provide reference photographs, technical drawings or catalogue references for the furniture items, particularly those identified as JIVE, META and HARRIET? We also noted some apparent inconsistencies in the furniture specifications, particularly regarding the dimensions and stated seating capacities of the meeting tables, as well as the technical description of the four-drawer metal filing cabinet. Could you please clarify these specifications and confirm whether equivalent furniture models meeting the minimum technical requirements are acceptable?	 Cadeira Operativa JIVE Gar.3 anos [Black]  Secretária Individual META W1400 D700 H740 [Grey 35 Structure & White Top]  Cadeira HARRIET forrada D55.5 W61 H80.5 SH45cm [Dark Grey, Black] Mesa Redonda META DIA1200 H745mm [Grey 35 Structure & White Top]
13.	Could you please confirm whether the scope includes installation, mounting accessories, piping, electrical connections and commissioning, or whether it is limited to supply and delivery of the equipment?	The tender specifications currently provide only for the supply of the air conditioning units and do not include installation, mounting accessories, piping, electrical connections, testing, or commissioning. However, these services may be necessary to ensure the proper installation and operation of the equipment. Therefore, the tender specifications will be amended through a corrigendum to clearly incorporate them into the scope of the contract.
14.	Clause 3 of Section B states that tenders remain valid for "90 (sixty) calendar days". Could you please confirm whether the intended validity period is 60 or 90 calendar days?	The tender is valid for 90 (ninety) calendar days from the tender reception deadline date.
15.	The tender specifications indicate a delivery period of one month from the notification of contract conclusion. Considering that this is a framework agreement under which quantities will be determined through subsequent purchase orders, could you please confirm whether the one-month delivery period applies to each individual purchase order, starting from the date of receipt of that order? Additionally, could you confirm the specific delivery address or location within Maputo for the purposes of calculating DDP prices?	Confirmed. The one-month delivery period applies to each Purchase Order issued under the framework agreement and starts from the date of receipt of the relevant Purchase Order. For pricing purposes, the delivery term is DDP Maputo, Mozambique. The supplies must be delivered to locations within Maputo, Mozambique. The specific delivery address for each order will be indicated in the corresponding Purchase Order.

16.	Clause 26.3 provides for a retention of 10% of the contract value until final acceptance and specifically refers to the 24-month furniture warranty period. Could you kindly confirm whether this retention applies exclusively to Lot 1 or to all three lots? If applicable to all lots, please clarify whether the retention is calculated per purchase order and released following the warranty period of the corresponding delivered items. We would appreciate your clarification on these points, particularly regarding eligibility to participate, so that we may proceed with the preparation of a compliant and competitive offer within the stipulated deadline.	See response for question 6
17.	The technical specifications indicate "Split 18000 BTU R410A Cool Only" for the first item, while the 12000 BTU and 9000 BTU items do not specify refrigerant or type. Should these two items also be R410A and cool only, or are inverter / heat-pump models acceptable or required?	They should all bear the same specs/functionalities.
18.	The price form for Lot 2 provides input fields for the 18000 BTU item only. May we add the corresponding price lines for the 12000 BTU and 9000 BTU items?	The price Form include 3 lines: Air Conditioning 18000 BTU Air Conditioning 12000 BTU Air Conditioning 9000 BTU
19.	The item numbering in the technical specifications of Lot 2 shows two items numbered "2". Could you confirm that the lot consists of three items (18000, 12000 and 9000 BTU)?	The items are listed for the 3 types of Air Conditioning: 1. Air Conditioning 18000 BTU 2. Air Conditioning 12000 BTU 3. Air Conditioning 9000 BTU
20.	Should the unit price include installation and commissioning at the delivery site in Maputo, or only supply and delivery (DDP)?	The supplies must be delivered to locations within Maputo, Mozambique. The specific delivery address for each order will be indicated in the corresponding Purchase Order.
21.	We would appreciate your clarification regarding the requirement stating that all accompanying documents must be numbered	Documents issued by third parties or competent authorities, such as the Commercial Registration, Tax Clearance Certificate, Social Security

	and signed by the tenderer or its authorised representative. Could you kindly confirm whether supporting documents issued by third parties or public authorities, such as the following, must also bear the signature of the authorised representative of the tenderer: • Commercial Registration; • Tax Clearance Certificate; • Social Security Certificate; • Business Licence; • Bank Confirmation Letter; • HP Business Partner Certificate; • Manufacturer technical datasheet.	Certificate, Business Licence, Bank Confirmation Letter, HP Business Partner Certificate, and Manufacturer's Technical Datasheets, do not need to be individually signed by the tenderer's authorised representative.
22.	Is the scheduled opening date for the tender October 14, 2026, as stated in the announcement, or October 16, 2026, as established in the tender document?	The deadline for submissions is on 16 October 2026 as per described on tender documents. Kindly note that an extension will be granted shortly.