CLARIFICATIONS

Contract title: *Framework Contract: Services procurement contract for legal assistance in structuring, monitoring and management of public-private partnerships in the waste, energy and water sectors in Mozambique*

Reference: MOZ22002-10073

N°	Issue / question raised	Response
1.	1. Ongoing contracts. The criterion requires a "completion date within the last three years". Please confirm whether an ongoing contract is acceptable as a reference where the services already performed and invoiced under it amount to at least EUR 75,000 (excluding VAT).	No. The selection criterion expressly requires two similar contracts with a completion date within the last three years. Ongoing contracts that have not yet been completed cannot be counted towards this requirement.
2.	2. Type of client. Please confirm whether "international organizations" includes international and development finance institutions, such as the International Finance Corporation (World Bank Group).	Yes, as it's considered as an international organization.
3.	3. Scope. Please confirm whether legal advisory services on the structuring, tendering and negotiation of PPPs qualify as a similar contract, or whether each reference must also cover contract management, dispute resolution and mediation.	Yes. Legal advisory services on the structuring, tendering and/or negotiation of PPPs qualify as similar contracts within the meaning of selection criterion 1. The reference to "contract management, dispute resolution, and mediation" indicates matters falling within the area of PPPs; it does not require each reference to cover all of these matters. Each reference must nevertheless meet the other requirements of the criterion: legal advisory services in the area of PPPs, provided to a Mozambican public institution or an international organization, with a value of at least EUR 75,000 (excluding VAT), completed within the last three years.
4.	4. Groups of economic operators. Please confirm that, in a tender submitted by a group of economic operators, the two references may be provided by different members of the group.	Yes. Tenderers may rely on the capacities of consortium members ensuring that the consortium as a whole satisfies the selection criterion.
5.	5. Mode of submission. Clause 10 of chapter 3 requires submission in hard copy and on a USB stick delivered by hand in Maputo, while clauses 11.1 and 12.2 refer to an electronic platform. Please confirm the applicable mode of submission and, if in hard copy, the number of copies required. Please also confirm that the correct reference to be mentioned on the	Tenders shall be submitted in hard copy, with the Technical Proposal and Financial Proposal prepared as separate documents, each enclosed in a separate sealed envelope. Both sealed envelopes shall then be placed inside a single sealed outer envelope.

	envelope is MOZ22002-10073 (clause 10 refers to MOZ22005-10073).	The hard copy submission shall be accompanied by a USB flash drive containing an electronic copy of the complete tender. Both shall be delivered by hand to the address specified in Clause 10. The outer envelope must clearly indicate the contract reference number **MOZ22002-10073**.
6.	6. Price form. The ToR require a Field rate and a Home rate for each profile, while the Tender form – Prices refers to a "unit price with overnight" and a "unit price without overnight". Please confirm that these correspond, respectively, to the Field rate and the Home rate.	For the purposes of this tender, the Home rate applies to work performed remotely from the consultant's normal working base. The Field rate applies to work physically performed in Mozambique. For international consultants whose normal working base is outside Mozambique, assignments in Maputo or the provinces shall be remunerated using the Field rate with overnight stay. For national consultants based in Maputo, assignments at counterpart premises in Maputo or missions to the provinces not requiring overnight accommodation shall be remunerated using the Field rate without overnight stay. Where a provincial mission requires an overnight stay, the applicable Field rate with overnight stay shall apply.
7.	1. The Integrity Statement requires a declaration that board members, staff members or their partners have no financial or other interests in "the businesses, organisations, etc. that have a direct or indirect link with Enabel". Could you clarify the scope of this wording and whether it covers private operators, bidders, lenders or other counterparties involved in PPP projects supported or financed by Enabel?	The provision aims to identify and prevent conflicts of interest. Tenderers should declare any financial or other interests that could affect, or be perceived to affect, their independence and impartiality in relation to the assignment. Normal professional relationships with PPP stakeholders do not need to be declared unless they create an actual or potential conflict of interest.
8.	2. During the term of the framework contract, may a framework contractor advise private operators in the waste, energy or water sectors in Mozambique? We would appreciate an answer both for projects outside Enabel's programmes and for projects within those	Yes. The framework contract does not grant Enabel exclusivity over the contractor's services, and the contractor remains free to provide advisory services to private operators in the waste, energy or water

	programmes that do not overlap with any assignment ordered from that contractor.	sectors in Mozambique, both outside and within Enabel's programmes. This freedom is subject to the rules on conflicts of interest. The contractor shall declare, when responding to each order request, any current or past engagement that creates, or could reasonably be perceived to create, a conflict of interest with the assignment concerned. This duty continues throughout the term of the framework contract. Any situation arising during the execution of an ongoing assignment shall be notified to Enabel without delay.
9.	3. The cascade mechanism allows a contractor to decline a purchase order. Can a contractor decline a specific order on conflict-of-interest grounds and, if so, would this have any bearing on its ranking or position under the framework contract?	A contractor may decline a purchase order where a conflict of interest exists. Such refusal will not automatically affect the contractor's ranking under the framework contract, provided the conflict is legitimate and properly justified.
10.	We understand that Enabel has previously contracted legal support for the waste-sector model contracts and the pre-contractual phase. Would a tenderer's prior involvement in that work, or that of an undertaking related to it, prevent it from taking part, or would disclosure in Part III.C of the ESPD suffice?	Prior involvement does not automatically prevent participation in the tender. Tenderers must disclose any relevant prior involvement that may give rise to conflict of interest, which will be assessed in accordance with the applicable procurement rules.
11.	The Tender Specifications set the deadline at 20 November 2026, 12:00 Central African Time (UTC+2). The TED notice states 20/11/2026, 12:00 (UTC+01:00). Which of the two applies?	The applicable deadline is 20 November 2026 at 12:00 PM Central African Time (UTC+2), as stated in the tender specifications
12.	Clause 10 of chapter 3 requires tenders in hard copy and on a USB stick, delivered by hand in Maputo. However, clause 11 refers to uploading documents to an electronic platform and signing a "submission report", and clause 12.2 states that tenders are opened via the e-Procurement platform. The TED notice also indicates non-electronic submission. Could you confirm whether electronic submission is required or permitted, how many hard copies are required, what the USB stick should contain, and how the hard-copy tender and its annexes are to be signed?	Electronic submission is neither required nor permitted for this procedure. Tenders must be submitted in hard copy, accompanied by a USB flash drive, as specified in Clause 10. One original hard copy of the tender shall be submitted, comprising the Technical Proposal and the Financial Proposal, prepared as separate documents and each enclosed in a separate sealed envelope. Both sealed envelopes shall then be placed inside a single sealed outer envelope. The USB flash drive must contain a complete electronic copy of the tender. All documents

		must be duly signed by the tenderer's authorised representative(s). A corrigendum will be issued to amend Clauses 11 and 12.2 accordingly.
13.	8. The delivery address in clause 10 refers to contract reference "MOZ22005-10073". We assume the envelope should show MOZ22002-10073; please let us know if that is not the case.	The correct contract reference is MOZ22002-10073. A corrigendum will be issued to amend it.
14.	9. Several cross-references in the Tender Specifications display "Error! Reference source not found", including those to the forms in chapter 8. We would be grateful for a corrected version.	The Contracting Authority acknowledges that the PDF version of the tender documents contains certain formatting and cross-reference errors. Tenderers are therefore requested to refer to the relevant sections and forms as set out in the Tender Specifications. A Word version of the tender documents will also be made available on the Enabel website.
15.	10. The Tender Specifications provide for up to three operators ranked in a cascade. The Terms of Reference refer to service orders issued to "one pre-qualified provider (or consortium)". How many framework contractors will be appointed?	Up to three framework contractors may be appointed and ranked in a cascade system, as specified in the Tender Specifications.
16.	11. The Terms of Reference also state that the contract is awarded to the "regular Best and Final Offer (BAFO)". Is a negotiation or BAFO stage foreseen and, if so, how will it be conducted?	No BAFO/Negotiation is foreseen in the award of the Framework contract as this is an open procedure, but the subsequent orders may require a negotiation/BAFO. Enabel reserves the right to negotiate at that moment where deemed necessary.
17.	12. Clause 17.3 of chapter 4 allows Enabel to negotiate the financial offer submitted for each assignment. The financial proposal is based on the person-day rates set in the framework contract, and price revisions are not allowed. What is the intended scope of that negotiation? Is it limited, for instance, to the number of person-days and the profiles proposed?	Negotiations may concern any component of the bid, including the financial proposal. However, the resulting total price may only be reduced and shall under no circumstances exceed the initial financial offer submitted for the assignment.
18.	13. Tenders must be drawn up in English. May corporate documents, registration, tax and social security certificates, criminal record extracts and client reference letters be submitted in their original Portuguese? If a translation is required, would a simple (non-certified) translation be acceptable?	The tender must be drawn up in English. However, supporting documents issued in Portuguese by local entities, including corporate documents, registration certificates, tax and social security certificates, criminal record extracts and client reference letters, may be submitted in their original language. In such cases, an English translation is not required.

19.	14. We understand that the members of a consortium may combine their capacities to meet the selection criteria. Could you confirm that this applies both to the two similar contracts of at least EUR 75,000 each performed in the past three years and to the minimum average annual turnover of EUR 150,000?	Confirmed. Consortium members may combine their capacities to meet the selection requirements, including references and turnover requirements.
20.	15. As regards similar contracts, could you also confirm: • whether contracts performed as a subcontractor or as a consortium member qualify; • whether the EUR 75,000 threshold applies to the value of the tenderer's own engagement or to the overall contract value; • whether the three-year period is counted from the completion date or from the date of the services.	a) Only references performed as a consortium member may be accepted. b) The EUR 75,000 threshold applies to the value of the services actually performed by the tenderer. c) The three-year period is assessed based on the completion date of the assignment.
21.	16. Is a consortium required to adopt a specific legal form, either at submission or before award? Or is the signed association agreement designating the representative sufficient?	No specific legal form is required at the tender submission stage. Where a tender is submitted by a group of economic operators, the association agreement must be signed by all consortium members and clearly identify the lead member and the authorised representative of the group.
22.	17. Sub-criterion 1.4 values "*genuine complementarity and co-lead roles rather than subcontracting*" where a consortium or local partnership is proposed. How will this be assessed, and does it make any difference which member acts as the consortium representative?	Part of that sub-criterion will be assessed based on how potential partnerships will work on practice. The choice of consortium representative is not, in itself, a scoring factor. The assessment will look how partners will collaborate and share roles, based on complementarity of expertise and presence, substance of each partner's role, their involvement in decision-making and implementation.
23.	18. As regards the Key Experts, could you confirm: • whether the minimum requirements for each Key Expert profile are eliminatory; and • whether one expert may be proposed for more than one profile.	Yes. The requirements listed for each Specialist profile are minimum requirements and must be met by the expert proposed for that profile. Only experience exceeding these minimum requirements is assessed under the award criteria (criterion 2 – CVs). A profile for which the proposed expert does not meet the minimum requirements will not be considered as covered and will not be scored under the corresponding award sub-criterion.

		The tender documents do not prohibit proposing the same expert for more than one Specialist profile. In that case, the expert must meet the minimum requirements of each profile for which he/she is proposed, and the tenderer shall submit a separate annex for each profile. Each profile is evaluated separately. Through the signed statement of availability and priority commitment, the tenderer remains responsible for ensuring the expert's availability for all profiles concerned throughout the framework contract, including where several assignments are executed simultaneously.
24.	19. Clause 13.9 states that only the "*Global indication for all selection criteria*" section of Part IV of the ESPD needs to be completed. The ESPD form provided also contains the turnover and service-specific sections. We assume that only the global indication is required. Should each consortium member submit a separate ESPD, or is an integrated ESPD acceptable?	In line with Clause 13.6, tender submitted by a group of economic operators, it must include a European Single Procurement Document (ESPD) for each of the participants in the group.
25.	20. The price form asks for a unit price per person-day "with overnight" and "without overnight" for each profile. The award criteria refer to a price per day of fieldwork ("Field") and per day of remote work ("Home"). Does "with overnight" correspond to "Field" and "without overnight" to "Home"? We would also be grateful for an explanation of how the "*overall average daily price*" in the financial score formula is calculated, including any weighting between profiles and between field and home rates.	For the purposes of this tender, the Home rate applies to work performed remotely from the consultant's normal working base. The Field rate applies to work physically performed in Mozambique. For international consultants whose normal working base is outside Mozambique, assignments in Maputo or the provinces shall be remunerated using the Field rate with overnight stay. For national consultants based in Maputo, assignments at counterpart premises in Maputo or missions to the provinces not requiring overnight accommodation shall be remunerated using the Field rate without overnight stay. Where a provincial mission requires an overnight stay, the applicable Field rate with overnight stay shall apply. Regarding the financial evaluation, the Financial Score shall be calculated in accordance with the formula provided in the Tender Specifications:

		Financial Score = (Lowest overall average daily price / Overall average daily price of tender X) × 40.
26.	21. We understand that the 20% (or 32% or 10%) non-resident income tax withheld at source applies only to invoices issued by non-resident consortium members, and not to members resident in Mozambique. Could you confirm this, together with the VAT treatment of the services, given that they are deemed to be supplied to Enabel's permanent establishment in Mozambique?	Applicable tax treatment will follow the legislation of Mozambique. Any withholding taxes applicable to non-resident entities remain the responsibility of the contractor. Tenderers should seek independent tax advice regarding their specific circumstances.
27.	22. Enabel covers international air travel and local transport in Mozambique outside Maputo city. Should transport within Maputo city be included in the daily rates?	Yes. Local transportation within Mozambique, international air travel, and travel outside the city of Maputo will be covered by Enabel.
28.	25.The service provider assumes "*full responsibility for any mistakes or deficiencies*" and must indemnify Enabel against third-party liability, with no cap. Would Enabel accept a cap on the service provider's total aggregate liability for all events occurring in the same year, set at the lower of (i) twice the fees actually received, excluding taxes and expenses, for the matter or matters to which the relevant event relates, and (ii) the cover actually available under the applicable professional indemnity insurance policy? We would also ask whether Enabel would accept the exclusion of indirect and consequential loss and, for consortia, each member's liability being limited to the services it performs	The liability provisions set out in Clause 20 of the Special Contractual Provisions shall remain unchanged. As per Clause 20.1, the service provider assumes full responsibility for any mistakes or deficiencies in the services delivered and the Clause 20.2. The service provider shall indemnify the contracting authority against any damages it may incur as a result of liability towards third parties arising from delays in the performance of the services or any failure by the service provider to fulfil its obligations. Furthermore, pursuant to Clause 11.2 of the Tender Specifications, participants submitting a tender as a consortium are jointly liable.
29.	26. Is professional indemnity insurance required and, if so, what is the minimum amount of cover?	The Tender Specifications do not establish a specific requirement for professional indemnity insurance or prescribe a minimum amount of professional indemnity cover. For clarity, the performance bond required under Clause 8.1 of the Special Contractual Provisions, amounting to 5% of the total contract value excluding VAT, is a separate

		contractual guarantee and does not constitute professional indemnity insurance.
30.	27. The contracting authority acquires the intellectual property rights "*created, developed, or used*" during performance. We assume this does not extend to the service provider's pre-existing materials, templates and know-how, which would be licensed to Enabel to the extent necessary to use the deliverables.	Confirmed, subject to the following. Pre-existing materials, templates and general know-how of the service provider, developed independently of this framework contract, remain the property of the service provider. Where such pre-existing materials are incorporated into deliverables, the service provider grants Enabel a non-exclusive, royalty-free, perpetual and irrevocable licence to use, reproduce, adapt, translate, publish and distribute them as part of the deliverables, and to transfer or sublicense these rights to the partner institutions and beneficiaries concerned. This includes adopting deliverables as public normative or contractual instruments. The service provider shall identify any pre-existing materials incorporated into a deliverable and guarantees that their use does not infringe third-party rights. All rights in deliverables and in materials specifically created for Enabel under the framework contract are acquired by Enabel.
31.	28. We would also ask you to confirm that the audits, on-the-spot checks and requests for supporting documents provided for in the Tender Specifications are subject to the legal professional secrecy obligations of lawyers, including the protection of other clients' information.	Any audit or verification activities shall be conducted in accordance with applicable law and professional obligations, including legal professional privilege where applicable.
32.	29. Will a separate data processing agreement under Article 28 of the GDPR be concluded? If so, may consortium members and approved subcontractors act as (sub-)processors?	Clause 6.2 of the Special Contractual Provisions establishes that Enabel acts as the data controller and the service provider as the data processor, in accordance with Article 28 of the GDPR. Although the Tender Specifications do not expressly provide for a separate Data Processing Agreement, any processing of personal data must be governed by a binding contractual arrangement in accordance with Article 28(3) of the GDPR. Consortium members and approved subcontractors involved in such processing must be subject to the relevant GDPR obligations, including

		confidentiality, data security and compliance with Enabel's instructions.
33.	30. Are fines for delay calculated on the value of the relevant purchase order or on the value of the framework contract? Do they also apply to the seven-day period for responding to a request for services?	Any contractual penalties for delay will be applied in accordance with the Contract Conditions and assignment-specific provisions. The seven-day response period relates to framework contract administration and is not considered a service delivery deadline.
34.	31. Payment is made in one instalment upon acceptance of the services. For longer assignments, could payment be made in instalments against approved deliverables?	This can be negotiated for each subsequent order
35.	1. Please confirm whether the financial offer (Tender Form – Prices and detail of prices) should be included in the same sealed envelope as the rest of the tender (technical offer, forms and annexes), or submitted in a separate sealed envelope.	As clarified in the Corrigendum, tenderers must submit their proposals in two separate sealed envelopes: • Envelope 1 – Technical Proposal; • Envelope 2 – Financial Proposal. Both sealed envelopes must then be placed inside a second outer envelope addressed as indicated in the Tender Specifications and Corrigendum
36.	As regards to reference number, clause 10 indicates reference MOZ22005-10073 for the envelope address, while the Tender Specifications refer elsewhere to MOZ22002-10073. Please confirm that the correct reference to mark on the envelopes is MOZ22002-10073.	Confirmed. The correct contract reference number is **MOZ22002-10073**. The reference to MOZ22005-10073 in the original Tender Specifications was corrected through the Corrigendum.
37.	3. Method of submission and signature. Clause 10 requires submission in hard copy and on a USB stick, delivered by hand, while clause 11 refers to a global signature on the submission report of an electronic platform and clause 12.2 to the opening of tenders via the e-Procurement platform. Please confirm: (a) whether submission in hard copy and on USB is sufficient, or whether the tender	(a) Submission in hard copy together with a USB stick is sufficient. Tenderers are not required to upload their tenders to the e-Procurement platform. (b) As specified in the Corrigendum, the tenderer is required to sign the tender and its annexes individually. Signatures must be placed by the person(s) empowered to commit the tenderer. (c) Tenderers shall submit one hard copy of the tender together with one USB stick

	must also be uploaded to the e-Procurement platform; (b) how the tender should be signed in a paper submission – a signed covering letter or submission report, or each form signed individually; (c) the number of hard copies required (original and any copies); and (d) whether a covering letter is required.	containing the electronic version of the submission. (d) No covering letter is required under the Tender Specifications. Tenderers may include one if they wish, but it will not form part of the evaluation.
38.	4. For a paper submission, please confirm whether the ESPD generated via https://uea.publicprocurement.be/ should be printed and signed by hand and included in the envelope, and/or saved on the USB stick.	The ESPD Document must be included in the tender submission., signed by the authorised representative and included in the hard-copy tender. A copy should also be included on the USB stick together with the electronic version of the tender documents. The document is available on Enabel Website and on BOSA Platform.
39.	5. Please confirm whether the documents in clause 6.7(c) to (h) (statutes and powers of the signatory, certificate of registration, social security and tax certificates, criminal record) must be submitted with the tender, or only at Enabel's request given the ESPD. As these documents are issued in Portuguese, please also confirm whether they may be submitted in Portuguese, or require a translation into English, and if so whether a simple translation is acceptable.	The documents listed under Clause 6.7(c) to (g) form part of the tender submission and should therefore be included with the tender. Regarding language, legal documents issued in Portuguese may be submitted in Portuguese.
40.	6. The Tender Form Prices includes a quantity column, but the presumed quantities are not indicated. Please confirm the presumed quantities (person-days) per profile and per rate (with and without overnight), or confirm that a quantity of one should be used for each.	Tenderers should use the quantities indicated in the price form. The quantity applicable to each profile is 1 person-day, as reflected in the Tender Form - Prices. These quantities are used solely for tender evaluation purposes and do not constitute a commitment regarding future orders under the framework contract.
41.	7. For the price score, please confirm how the "overall average daily price" is calculated: a simple average of the twelve unit prices (six	The financial score will be calculated based on the simple arithmetic average of all daily rates submitted in the Tender Form - Prices, namely the six fieldwork daily rates and the six remote-work daily rates.

	profiles, field and home rates), or an average weighted by presumed quantities.	
42.	8. Please confirm which rate applies to (a) work at counterpart premises in Maputo, and (b) a mission day in a province without an overnight stay. Please also confirm that, for field missions, international air travel, local transport outside Maputo city and direct production costs (translation, workshops, printing) are covered by Enabel and are not included in the unit prices.	For the purposes of this tender, the Home rate applies to work performed remotely from the consultant's normal working base.The Field rate applies to work physically performed in Mozambique. For international consultants whose normal working base is outside Mozambique, assignments in Maputo or the provinces shall be remunerated using the Field rate with overnight stay. For national consultants based in Maputo, assignments at counterpart premises in Maputo or missions to the provinces not requiring overnight accommodation shall be remunerated using the Field rate without overnight stay. Where a provincial mission requires an overnight stay, the applicable Field rate with overnight stay shall apply. In addition, the Tender Specifications expressly provide that the following costs will be organised and covered by Enabel and are therefore not to be included in the unit rates: • International air transport; • Local transport within Mozambique outside Maputo city; • Direct production costs approved in advance by Enabel, including translation and localisation, printing, workshop and event logistics, audiovisual production and training materials.
43.	9. No form is provided for the declaration on honour on turnover. Please confirm that a declaration in free format, signed by the legal representative, is acceptable, and which exchange rate should be used to convert turnover in meticais into euro.	Tenderers shall submit audited financial statements for the last two years (2024 and 2025) demonstrating the declared turnover for the required financial years. A declaration on honour in free format, signed by the tenderer's legal representative or duly authorised representative, is acceptable. Where turnover is reported in a currency other than EUR, tenderers shall convert the amounts into EUR using an appropriate and

		verifiable exchange rate. The exchange rate applied and its source shall be clearly indicated in the declaration. A corrigendum will be issued to clarify the requirements concerning the financial statements.
44.	10. Please confirm whether tenderers may propose, in addition to the six Key Experts, back-up or support experts for each profile, and whether their CVs should be included.	Tenderers may propose additional back-up or support experts if they consider this beneficial for contract implementation, including the methodology proposed. However, only the six Key Experts required under the Tender Specifications will be evaluated under the award criteria. CVs for any additional experts may be included as supporting information but will not be scored.
45.	11. No template is provided for the signed statement of availability and priority commitment of the Key Experts. Please confirm that a statement in free format is acceptable.	Confirmed. No template has been prescribed. A statement in free format signed by each proposed Key Expert is acceptable, provided that it clearly confirms the expert's availability and priority commitment to the framework contract
46.	12. Several clauses contain broken cross-references ("Error! Reference source not found"), in particular Chapter 2, clauses 3.1 and 7.3, Chapter 3, clauses 4.2 (page 9), 6.5 and 6.8, and Chapter 6 (Selection file), list of documents to be submitted. Please confirm the clauses and forms intended in each case, and the procedure coordinator referred to in Chapter 3, clause 4.2.	A word Version was posted on Enabel Website and on BOSA. https://www.enabel.be/tenders/framework-contract-services-procurement-contract-for-legal-assistance-in-structuring-monitoring-and-management-of-public-private-partnerships-in-the-waste-energy-and-water-sectors-in-mozambique/
47.	1. The working methodology to be presented should be prepare as a management guidance with legal technical inputs about how to develop each assignment, with the technical requirements to be receive at the phase of implementation? Appreciate your validation or comments to this understanding.	The tenderer's understanding is partially correct. As set out in the Terms of Reference (section 5), the methodology specific to each assignment will be proposed by the service provider in response to the individual Terms of Reference issued by Enabel during implementation, made available for that assignment. The methodological note required under award criterion 1 is distinct from those assignment-level methodologies. It should present the tenderer's organisational strategy and technical approach to delivering

		legal assistance across the framework contract as a whole, and will be evaluated against each of sub-criteria 1.1 to 1.5, which are scored separately. A generic management or procedural guide would not, in itself, allow these sub-criteria to be assessed. Legal-technical content is expected insofar as it demonstrates understanding of the applicable legal, regulatory and institutional context and how the approach will be adapted to the different mission types, sectors and stages of PPP maturity described in the Terms of Reference. The methodological note shall not exceed 15 pages and shall include relevant lessons learned, as per Terms of Reference.
48.	2. The Consortium has more than one expert with capabilities for each of the Key Positons. We would appreciate your confirmation that the Consortium could present and indicate a person that will be the Key Experts (KE) for each key positions, who will be the person that will perform the activities of the profile, and, additionally, indicate more one or two persons for the profile, as Non-Key Experts (NKE). Appreciate to receive your validation that our understanding is correct, that we can present/indicate a KE for each position, and, eventually, other NKE for the same position.	The Tender Specifications require tenderers to propose the six Key Experts and to provide the documentation requested for each Key Expert. Tenderers may additionally present other experts within their organisation or consortium as supporting resources – as part of its methodology approach (see award criterion 1 as per ToR). However, only the six proposed Key Experts corresponding to the profiles defined in the Terms of Reference will be evaluated under the award criteria related to CVs.
49.	3. We would appreciate your confirmation that this tender will be only a physical delivery and not an online deliver and can you confirm this is the exact address for the the physical deliver: Av. Zimbabwe, 385, Maputo, Mozambique?	Confirmed. Tenders must be submitted physically in hard copy together with a USB stick. No electronic submission through the e-Procurement platform is required for this procedure. The submission address is: **Enabel Mozambique** **Av. Zimbabwe No. 385** **Maputo, Mozambique** Tenderers should follow the submission requirements established in the Tender Specifications and Corrigendum.
50.	4. The envelope should have the Original + Pen drive. What should be the number of copies to be included in the envelope?	Tenderers shall submit one original hard copy of the tender together with one USB flash drive containing an electronic copy of the complete submission.

		The Technical Proposal and the Financial Proposal must be prepared as separate documents and enclosed in separate sealed envelopes. Both sealed envelopes shall then be placed inside a single sealed outer envelope. The hard-copy submission, accompanied by the USB flash drive, must be delivered by hand to the address specified in Clause 10.
51.	5. Considering that the application will be presented by an international Consortium, leaded by a Mozambican member, the taxes that should be included in the tender should be only the Mozambique VAT. We would appreciate your validation or clarification of this topic	Applicable tax treatment will follow the legislation of Mozambique. Any withholding taxes applicable to non-resident entities remain the responsibility of the contractor. Tenderers should seek independent tax advice regarding their specific circumstances.
52.	6. The purpose of the tender is to select, among the candidates, 3 Consortium/Firms, ranked in 1st, 2nd and 3rd in order to be requested to deliver the Projects, starting by the 1st, depending of the required conditions and if the invited Consortium accepts or declines. Is available and could be disclosed information in more detailed what should be the criteria for affecting the projects for each one of 1st, 2nd and 3rd ranked selected partners ?	Correct. The framework contract will be awarded to a maximum of three economic operators. Individual assignments will be allocated using the cascade (ranking) mechanism described in the Tender Specifications. Each assignment will first be offered to the highest-ranked framework contractor. If that contractor is unable to perform the assignment, Enabel may offer it to the next-ranked contractor, and so on.
53.	7. Could be possible to disclosure your estimations about 1) what should the average number of total working days for each project that will be contracted at the implementation phase and 2) the estimation of number of Project that could be presented for the selected Partner for the three year duration of the Contact ?	The framework contract does not guarantee any minimum volume of work, number of assignments, or number of person-days. The Tender Specifications explicitly state that future assignments will depend on identified needs, budget availability, and operational priorities.
54.	8. Our Consortium will be composed by national and international experts. Considering the international experts, some of the working days performed in home abroad, not in Maputo/Mozambique. This is the reason for the presentation of Price Day without	For the purposes of this tender, the Home rate applies to work performed remotely from the consultant's normal working base. The Field rate applies to work physically performed in Mozambique.

	overnights (daily rates working abroad, online) and Price with, including, overnights (daily rates applying for the days the experts will be in Maputo ? Appreciate your validation and clarifications of this reason to have the two different daily prices for each expert profile.	For international consultants whose normal working base is outside Mozambique, assignments in Maputo or the provinces shall be remunerated using the Field rate with overnight stay. For national consultants based in Maputo, assignments at counterpart premises in Maputo or missions to the provinces not requiring overnight accommodation shall be remunerated using the Field rate without overnight stay. Where a provincial mission requires an overnight stay, the applicable Field rate with overnight stay shall apply.
55.	9. Related with the previous point, ToR mentions that we need to indicate the Home daily rate and the Filed Daily Rate. This s the same information concerning the Daily rate with overnight and daily rate without overnight as mentioned in the previous point ?	For the purposes of this tender, the Home rate applies to work performed remotely from the consultant's normal working base. The Field rate applies to work physically performed in Mozambique. For international consultants whose normal working base is outside Mozambique, assignments in Maputo or the provinces shall be remunerated using the Field rate with overnight stay. For national consultants based in Maputo, assignments at counterpart premises in Maputo or missions to the provinces not requiring overnight accommodation shall be remunerated using the Field rate without overnight stay. Where a provincial mission requires an overnight stay, the applicable Field rate with overnight stay shall apply.
56.	10. Can you clarify which should be the best way to prepare and submit the ESPD form? Fill it, print and include it attached to the Proposal, or fill it directly in the e-Procurement Platform? We will appreciate your guidance regarding fulfil this tender requirement.	The ESPD Document must be filled in, included in the tender submission, signed by the authorised representative and included in the hard-copy tender. A copy should also be included on the USB stick together with the electronic version of the tender documents. The ESPD document is available on Enabel Website and on BOSA Platform.
57.	11. We will appreciate your validation that the Technical and the Financial proposals are presented in the same document (and not in separate documents), all in a unique envelope.	Tenderers shall submit one original hard copy of the tender together with one USB flash drive containing an electronic copy of the complete submission.

		The Technical Proposal and the Financial Proposal must be prepared as separate documents and enclosed in separate sealed envelopes. Both sealed envelopes shall then be placed inside a single sealed outer envelope. The hard-copy submission, accompanied by the USB flash drive, must be delivered by hand to the address specified in Clause 10.
58.	12. We kindly ask you to clarify how the documents of consortium members established abroad should be signed and submitted. Our understanding is that electronic signatures (e.g., DocuSign) or a digitized signature will suffice. If this is not the case, please let us know the correct procedure.	Documents forming part of the tender may be signed by the duly authorised representative of the relevant consortium member. Documents can be signed using handwritten or normal electronic signature.
59.	13. Documents issued by authorities outside Mozambique (e.g. Bar registration, tax and social security certificates, criminal records) are in Portuguese. Given that the tender and its annexes must be in English, please confirm whether a translation is required and, if so, whether a free translation is sufficient or a certified translation is required.	Documents issued by public authorities in Portuguese may be submitted in Portuguese. Tenderers are not required to provide certified translations.
60.	14. Regarding selection criterion 1 (two similar contracts in the last three years), please confirm whether contracts that are ongoing may be considered as references.	No. The selection criterion expressly requires two similar contracts with a completion date within the last three years. Ongoing contracts that have not yet been completed cannot be counted towards this requirement.
61.	15. The award criteria refer to the "regular Best and Final Offer (BAFO)", while the contract is awarded through an open procedure. Please confirm whether it is intended to negotiate with tenderers and/or request a BAFO, or whether the tenders as submitted will be final and evaluated as such.	No BAFO/Negotiation is foreseen in the award of the Framework contract as this is an open procedure, but the subsequent orders may require a negotiation/BAFO. Enabel reserves the right to negotiate at that moment where deemed necessary.
62.	16. May the same Key Expert be proposed for more than one Specialist profile (e.g. Specialist 1 and Specialist 5), provided that he/she meets the minimum requirements of each profile? If	The tender documents do not prohibit proposing the same expert for more than one Specialist profile. In that case, the expert must meet the minimum requirements of each profile for which he/she is proposed,

	so, how will his/her CV *be scored under each profile?*	and the tenderer shall submit a separate annex for each profile. Each profile is evaluated separately. Through the signed statement of availability and priority commitment, the tenderer remains responsible for ensuring the expert's availability for all profiles concerned throughout the framework contract, including where several assignments are executed simultaneously.