Enabel

Guidelines for Applicants

Enabel Mozambique ref. MOZ22002-10073

Framework Contract: Services procurement contract for legal assistance in structuring, monitoring and management of public-private partnerships in the waste, energy and water sectors in Mozambique

Country: Mozambique

Corrigendum 13/11/2026

Belgian development agency

enabel.be

Corrigendum

Chapter 3 Award Procedure

Section (C) - Submission of Tenders

10. SUBMISSION OF TENDERS

"Without prejudice to any variants, the tenderer may only submit one tender per contract.

It must be submitted before the 20 November 2026 at 12:00pm (Central African Time, UTC+2) in hard copy and a USB stick.

In this case, the sealed envelope is put in a second closed envelope addressed to: Enabel Mozambique Av. Zimbabwe n.385, Maputo, Mozambique, mentioning the contract reference number MOZ22005-10073."

is modified and shall be read as follows:

"Without prejudice to any variants, the tenderer may only submit one tender per contract.

It must be submitted before the 20 November 2026 at 12:00pm (Central African Time, UTC+2) in hard copy and a USB stick.

Bidders are required to submit their proposals in two separate, sealed envelopes:

- **Envelope 1 – Technical Proposal**
- **Envelope 2 – Financial Proposal**

In this case, the sealed envelopes are put in a second closed envelope addressed to: Enabel Mozambique Av. Zimbabwe n.385, Maputo, Mozambique, mentioning the contract reference number MOZ22002-10073."

11. TENDER SIGNATURE

"11.1. The tenderer is not required to sign the tender, its annexes and the European Single Procurement Document (ESPD) individually when uploading them to the electronic platform.

These documents shall be signed globally by affixing an handwritten or electronic signature on the accompanying submission report.

11.2. Signatures are placed by the person(s) empowered or mandated to commit the tenderer. This obligation applies to each participant when the tender is submitted by a group of economic operators (consortium). These participants are jointly liable.

11.3. When the submission report is signed by a mandatary, he or she must clearly indicate whom he or she represents. The mandatary attaches the original electronic deed or private document that transfers these powers to him or her or a scanned copy of that proxy.

11.4. The contracting authority also reminds the tenderer that a scanned written signature is not considered a valid electronic signature.."

is modified and shall be read as follows:

"11.1. The tenderer is required to sign the tender and its annexes individually. These documents shall be signed globally by affixing a handwritten and normal electronic signature.

11.2. Signatures are placed by the person(s) empowered or mandated to commit the tenderer. This obligation applies to each participant when the tender is submitted by a group of economic operators (consortium). These participants are jointly liable.

11.3. When the submission report is signed by a mandatary, he or she must clearly indicate whom he or she represents. The mandatary attaches the original electronic deed or private document that transfers these powers to him or her or a scanned copy of that proxy."

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12.2. Tenders are opened behind closed doors via the e-Procurement platform.

is modified and shall be read as follows:

"12.2. Tenders are opened behind closed doors."

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Chapter 5 Terms of Reference

Selection Criteria

Nr.	*Criteria*	*Minimum Requirement*	*Met (Yes/No)*
	Firm-level relevant experience	The contractor demonstrates relevant experiences (2 similar contracts) from the past three years, each with a value of at least EUR 75,000 (excluding VAT), related to legal advisory services for Mozambican public institutions or international organizations in the areas of public-private partnerships (PPPs), including contract management, dispute resolution, and mediation. For each reference, provide details of similar services performed along with a description of their relevance to the present tendering process, the contract amount, the project location, the completion date within the last three years, the name of the public or private entity, firm's role (advisory / lead / assistance / coordination), key outcomes or results and deliverables demonstrating similarities and relevance for the application. as indicated in clause 7 of chapter 8 Forms.	

	Economic and financial Capacity	The tenderer must provide declaration of honour with annual turnover during the last three years. The tenderer must have achieved an average annual turnover of at least 150,000 Euros for three consecutive accounting years.	

is modified and shall be read as follows:

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Nr.	*Criteria*	*Minimum Requirement*	*Met (Yes/No)*
1	Firm-level relevant experience	The contractor demonstrates relevant experiences (2 similar contracts) from the past three years, each with a value of at least EUR 75,000 (excluding VAT), related to legal advisory services for Mozambican public institutions or international organizations in the areas of public-private partnerships (PPPs), including contract management, dispute resolution, and mediation. For each reference, provide details of similar services performed along with a description of their relevance to the present tendering process, the contract amount, the project location, the completion date within the last three years, the name of the public or private entity, firm's role (advisory / lead / assistance / coordination), key outcomes or results and deliverables demonstrating similarities and relevance for the application. as indicated in clause 7 of chapter 8 Forms.	
2	Economic and financial Capacity	The tenderer must demonstrate an average annual turnover of at least EUR 150,000 over the last two (2) financial years (2024 and 2025). As evidence of financial capacity, the tenderer shall submit the audited financial statements for the last two financial years.	

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Award Criteria

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2	**CVS**	
2.1.	Specialist 1 – Senior legal expert • Experience leading legal advisory on PPP or concession transactions (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points)	7

	• Experience spanning more than one of the waste, energy and water sectors (1 sector: 1 point, 2 sectors: 2 points; 3 sectors: 3 points) • Experience coordinating multidisciplinary teams integrating legal and financial elements (2 relevant assignments or less: 0; 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points)	
2.2.	Specialist 2 – Legal expert in public procurement • Experience preparing tender documents for PPP or concession procedures (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points) • Experience handling requests for clarification, complaints and/or appeals during award procedures (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points) • Experience with procurement conducted by Mozambican municipalities or public utilities (1 relevant assignments: 0 points; 2 relevant assignments: 1 point; more than 2 relevant assignments: 2 points)	6
2.3.	Specialist 3 – Legal expert in environmental law and informal sector • Experience in environmental or resource licensing in the waste, water or energy sectors (10 years of experience: 0 points; 2 additional year: 1 point ; 4 additional years: 2 points; more than additional 6 years: 3 points) • Experience supporting the formalisation or contracting of cooperatives, associations or small operators in public service value chains (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points)	6
2.4.	Specialist 4 – Legal expert in contract management • Experience monitoring or managing PPP or concession contracts (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points) • Experience drafting contractual amendments, revisions or rebalancing instruments (2 relevant assignments or less: 0; 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points) • Experience with performance regimes, penalties, suspension and termination in public service contracts (2 relevant assignments or less: 0; 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points)	7
2.5.	Specialist 5 – Legal expert in legislative and regulatory matters	7

	• Experience drafting or revising by-laws, regulations or normative instruments subsequently adopted by Mozambican public bodies (1 relevant assignment or less: 0 points; between 2 to 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points) • Experience engaging with sector regulators in energy, water or waste, including tariff instruments (1 relevant assignment: 0; 2 relevant assignments: 1 point; more than 3 relevant assignments: 2 points) • Experience with regulatory frameworks for private participation in public service delivery (1 relevant assignment: 0; 2 relevant assignments: 1 point; more than 3 relevant assignments: 2 points)	
2.6.	Specialist 6 – Expert in dispute resolution and mediation • Experience in disputes arising specifically from public service, concession or infrastructure contracts (1 relevant assignment or less: 0 points; between 2 to 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points) • Experience in mediation or conciliation processes concluded without recourse to litigation (1 relevant assignment or less: 0 points; between 2 to 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points) • Admission to practise before Mozambican courts, or accreditation as mediator or arbitrator (Yes: 1 point, No: 0 points)	7

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is modified and shall be read as follows:

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2	**CVS**	
2.1.	Specialist 1 – Senior legal expert • Experience leading legal advisory on PPP or concession transactions (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points) • Experience spanning more than one of the waste, energy and water sectors (1 sector: 0 points; 2 sectors: 1 point; 3 sectors: 2 points) • Experience coordinating multidisciplinary teams integrating legal and financial elements (2 relevant assignments or less:	7

	0; 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points)	
2.2.	Specialist 2 – Legal expert in public procurement • Experience preparing tender documents for PPP or concession procedures (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points) • Experience handling requests for clarification, complaints and/or appeals during award procedures (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points) • Experience with procurement conducted by Mozambican municipalities or public utilities (1 relevant assignment or less: 0 points; 2 relevant assignments: 1 point; more than 2 relevant assignments: 2 points)	6
2.3.	Specialist 3 – Legal expert in environmental law and informal sector • Experience in environmental or resource licensing in the waste, water or energy sectors (10 to 11 years: 0 points; 12 to 13 years: 1 point; 14 to 16 years: 2 points; more than 16 years: 3 points) • Experience supporting the formalisation or contracting of cooperatives, associations or small operators in public service value chains (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points)	6
2.4.	Specialist 4 – Legal expert in contract management • Experience monitoring or managing PPP or concession contracts (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points) • Experience drafting contractual amendments, revisions or rebalancing instruments (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points) • Experience with performance regimes, penalties, suspension and termination in public service contracts (2 relevant assignments or less: 0 points; 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points)	7
2.5.	Specialist 5 – Legal expert in legislative and regulatory matters • Experience drafting or revising by-laws, regulations or normative instruments subsequently adopted by Mozambican public bodies (1 relevant assignment or less: 0 points; between 2 to 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points) • Experience engaging with sector regulators in energy, water	7

	or waste, including tariff instruments (1 relevant assignment or less: 0 points; 2 to 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points) • Experience with regulatory frameworks for private participation in public service delivery (1 relevant assignment or less: 0 points; 2 to 3 relevant assignments: 1 point; more than 3 relevant assignments: 2 points)	
2.6.	Specialist 6 – Expert in dispute resolution and mediation • Experience in disputes arising specifically from public service, concession or infrastructure contracts (1 relevant assignment or less: 0 points; between 2 to 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points) • Experience in mediation or conciliation processes concluded without recourse to litigation (1 relevant assignment or less: 0 points; between 2 to 3 relevant assignments: 1 point; between 4 to 5 relevant assignments: 2 points; more than 5 relevant assignments: 3 points) • Admission to practise before Mozambican courts, or accreditation as mediator or arbitrator (Yes: 1 point, No: 0 points)	7

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To add:

Tenderers are required to achieve a minimum technical score of **40 points out of 60 points** in the evaluation of the award criteria to be considered technically compliant and qualify for the financial evaluation. Tenderers obtaining less than 45 points will be excluded from further evaluation, and their financial offers will not be opened or evaluated.

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All other provisions of the tender documents Enabel Mozambique ref. MOZ22002-10073 remain unchanged.