Addendum n°1 to the Tender TZA23004-10061 "Consultancy for Capacity Building and Stakeholder Facilitation for Electric Vehicle Asset Financing in Tanzania"

With reference to the tender published on 20 October 2026, the Contracting Authority hereby amends the tender as follows:

1. SUBMISSION DEADLINE

Amends: The Cover Page and Section C, Clauses 9.4 and 11.1

All references in the Tender Specifications to the tender submission deadline, included on the cover page and in Section C, Clauses 9.4 and 11.1, are hereby replaced with **16 November 2026 at 4:00 P.M. East Africa Time (EAT).**

2. PUBLISHING THE QUESTIONS AND ANSWERS (Q&A) DOCUMENT

Through Addendum No. 1, the Contracting Authority formally publishes the Questions and Answers (See Annex 1-Q&A Document).

All other provisions of the Tender Specifications remain unchanged. This addendum forms an integral part of the Tender Specifications and must be taken into account when preparing and submitting a tender.

** End of Addendum No 1**

Enabel

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S/No	TZA23004-10061- Public Service Contract for Consultancy for Capacity Building and Stakeholder Facilitation for Electric Vehicle Asset Financing in Tanzania	
	Questions and Answers Document	
	QUESTIONS	ANSWERS
1.	As we are based in Qatar, could Enabel consider permitting submission through an official online portal or by email with signed PDF documents? If an electronic option can be authorized, please confirm the applicable procedure, authorized submission address or portal, file requirements and whether paper originals would also be required	The tender must be submitted in hard copy (paper format) only. No other method of submission will be accepted.
2.	Having reviewed the tender specifications, we note the provisions for consortium participation and reliance on other entities' capacities. Could you please clarify whether a Qatar-registered firm requires any additional Tanzanian registration before submitting a consortium tender?	The Tender Document do not require a foreign-registered company, including a Qatar-registered firm, to obtain Tanzanian registration as a prerequisite for submitting a tender as part of a consortium.
3.	We would like to kindly request a one-week extension of the submission deadline, from 11 November to 18 November 2026. Given the requirement for physical submission of the tender, including original handwritten signatures, the additional week would provide sufficient time to finalize, execute and courier the original documents to Dar es Salaam.	No extension to the tender submission deadline can be granted. Bidders are therefore requested to submit their tenders within the stipulated deadline.
4.	Can you confirm that a UK-registered company may submit a tender directly, subject to meeting the published eligibility and qualification requirements?	Yes. The Tender Document does not restrict participation based on the country of registration. Therefore, a UK-registered company may submit a tender directly, provided that it meets all the eligibility, qualification, and submission requirements stipulated in the Tender Document.
5.	The procedure is called "negotiated without prior publication." Please confirm the TOR notice is an open invitation, and that non-Tanzanian firms and consortia can bid.	The procedure is called "Negotiated Procedure without Prior Publication". Participation is open to both Tanzanian and non-Tanzanian firms or a consortium provided they meet the eligibility, qualification and submission requirements stipulated in the Tender Document.
6.	Original handwritten signatures: does every page need to be signed by every consortium member? Are scanned signatures acceptable for non-lead members?	The Tender Document does not require every consortium member to personally sign every page where a duly authorized representative has been appointed. The scanned signatures are not acceptable, the tender requires handwritten signature, and obligation applies to each consortium participant.
7.	Is the USB copy mandatory, or is the paper original enough?	The original paper version is sufficient. Submission of an additional copy on a USB drive is optional and not mandatory.
8.	Do the 2024–2025 financial statements need to be audited, and are they needed from every consortium member or only lead will submit? Is there a minimum turnover?	The lead member of the consortium must submit financial statements. However, these financial statements are not required to be audited. There is no minimum turnover requirement for this tender.
9.	Can a non-Tanzanian bidder provide its tax clearance, social security and criminal record certificates from its home country?	Non-Tanzanian bidders may submit the relevant certificates issued by the competent authorities in their country of establishment.

10.	The Research Assistant criterion says, "2 years in Tanzania's financial and regulatory environment or asset financing ecosystems." Does asset-financing experience outside Tanzania, for example in East Africa or India, qualify or must it be Tanzania-specific?	Both Research Assistants must have experience in Tanzania's financial, regulatory, or asset-financing environment. Experience from other countries, such as East Africa or India, will not be acceptable as substitute to this requirement. It is important noting that this requirement doesn't necessarily require the Research Assistants to be Tanzanians.
11.	Can the Team Leader be international while both Research Assistants are local?	Yes, it is possible. There are no restrictions on the origin of the team leader. However, each Research Assistant must meet the Tanzania-specific experience criterion, regardless of nationality.
12.	The price form allows only 3 named experts. Can we propose additional specialists (EV technical or battery, credit risk) within the 60-person-days?	No modifications are expected to be made to the structure and content of the price form. Therefore, all bids should only include the 3 named experts.
13.	Within the 10-page limit, are CVs, company profiles and annexes excluded?	Yes, CVs are excluded from the 10-page limit. However, annexes such as company profiles are not required. Any annexes submitted as part of the technical offer will be counted within the 10-page limit. The page limit applies exclusively to the technical offer.
14.	Can the March 2026 baseline study and the workshop action plan be shared with bidders now?	The study can be found on the Tanzania Electric Mobility Association website here: https://taema.tz/wp-content/uploads/2026/05/TGATE-Market_intelligence_baseline_study_final.pdf. However, the workshop action plan is currently not publicly available, but it will be shared with the consultant during the inception stage.
15.	Should the toolkit, briefs or training be in Kiswahili or bilingual, or is English acceptable throughout?	All the trainings and outputs are expected to be in English.
16.	Has Enabel already identified FIs for the working group from the March workshop? Or must the bidder secure FI commitments before submission? The inception report is due in Week 1.	Securing commitments from financial institutions is not required at this stage. In the technical proposal, bidders may propose and justify a list of financial institutions they intend to engage. The final selection of financial institutions can be jointly agreed upon by Enabel and the consultant during the inception phase.
17.	As we prepare our proposal with prospective consortium partners, we kindly request an extension of two to three weeks beyond the current submission deadline of 11th November 2026, considering the upcoming Diwali festival and associated holidays in India.	No extension to the tender submission deadline can be granted. Bidders are therefore requested to submit their tenders within the stipulated deadline.

********END OF QUESTIONS AND ANSWERS********